



Steel Building Manufacturers Association of Bangladesh (SBMA)

House # 59 (C-5), Road # 01, Block # I, Banani, Dhaka-1213 E-mail: office@sbmabd.org, Web: www.sbmabd.org www.facebook.com/sbmabd



DEKKO FACTORY BUILDING, Gazipur



PAYRA PORT, Potuakhali



NDE STEEL FACTORY BUILDING , Bhaluka Mymensingh



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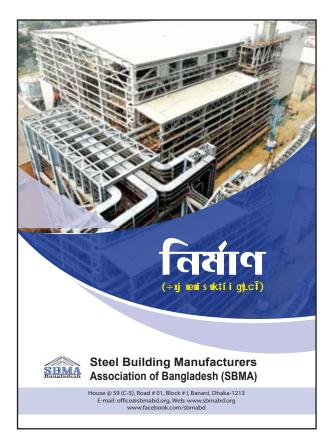


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Engr. Abu Noman Howlader President Steel Building Manufacturers Association of Bangladesh

Massage

I am very glad to know that Steel Building Manufacturers Association of Bangladesh (SBMA) is going to publish a Magazine for the first time which is very appreciated.

Through this Magazine all our valuable customers stakeholders may know about the steel structure. They can know how a big structure and construct in short period, saving time comparing to the concrete structure and if necessary it can be removed easily, people can know it's sustainability during earthquake. Demolishing a concrete structure, a lot of waste will appear but steel structure almost zero. It has resale value and also environmental friendly.

Most of the developing countries depend on steel structure when they are going to build giant structure. In Asian countries, China, Korea, Japan, Thailand, India are the pioneer in this steel structure.

But Bangladesh the exceptency regarding steel structure is not desirable, because we are not able to reach with the benefit of this structure to the people. Publicity is the main instrument to familiar of any think. In this point of view Magazine is one of the fruitful instrument. So I believe this Magazine "**Nirman**" can play a significant role.

I welcome the publishing of this Magazine and hope that SBMA will publish this regularly. Wish them all.

Engr. Abu Noman Howlader President





Engr. Md. Rezwanul Mamun General Secretary Steel Building Manufacturers Association of Bangladesh

Massage

Publishing Magazine is definitely very much appreciable which is a part of various initialization of SBMA. It gives me immense pleasure to learn that SBMA is publishing Magazine "Nirman" every after six months.

I strongly believe that this Magazine will reach every corner of Bangladesh and people can know about the steel structure and I can sure they will come forward about the steel structure.

Every thing has been changing day by day. Changing wave also touch the construction sector. Giant construction has been not constructed with concrete, it is constructed with the steel materials. It is durable, construct easily, easy removable, cost effective, It has resale value and also environmental friendly. I hope multi beneficial message will disseminate through this Magazine "Nirman".

This Magazine "Nirman" will make steel structure more closer to the people. I appreciate the noble initiative of publishing the Magazine and wish all success.

Engr. Md. Rezwanul Mamun General Secretary





Few words on behalf of the Editorial Board

On behalf of Editorial Board of this magazine "Nirman" I as the Convener, i am immensely happy to hand over the magazine to all its readers. Particularly the stakeholders of the Steel Building Manufacturers Association of Bangladesh (SBMA) for the first time. I also apologies that the magazine could not publish in time. I will be happy if the readers can get any benefit through this magazine.

Now Bangladesh is steping up as a developing country. Agriculture is the main source of our income. Side by side industry is playing an important role also. To set up an industrial structure is badly needed first. We the members of SBMA could assure that to build a qualitative structure because we use world class steel that we import form abroad. No company can produce best quality steel in our country. Any pre fabricated steel company who can not achieve desire quality that company will not get the membership of SBMA. I also mention here that if any litigation occurs between the SMBA member and client and if that matter brings to the notice of SBMA then SBMA takes the matter seriously and solve it with a fruitful manner.

I am greatful to all our members. They gave their writeup to enrich this magazine and I also greatful to them for their financial support.

At the end, I again obliged to my board members and all those who involve directly and indirectly to publish this magazine. I also apologies for any mistake in the magazine. I will highly appreciate the readers and stakeholders if they pointed out the lapses of this magazine and let us informed.

Last of all, we hope that with the help of our members we want to publish the magazine half yearly. Insha Allah

Md. Rashed Khan Convener Magazine Committee



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Steel Building Manufacturers Association of Bangladesh (SBMA) At a Glance

Date of Jurny :	9th October 2012
Number of Members :	27 Nos.
Location of SBMA Office :	House # 59 (C-5), Road # 01, Block # I
	Banani, Dhaka-1213, Bangladesh
E-mail :	office@sbmabd.org
Facebook :	www.facebook.com/sbmabd www.facebook.com/sbma.org/mbox
Website :	www.sbmabd.org





Executive Committee (2017-2019)



Engr. Abu Noman Howalader President



Engr. Md. Ziaur Rahman Vice President



Mohammad Rafiqul Islam Treasurer



Engr. Md. Rezwanul Mamun General Secretary



Engr. Muhammod Arman Joint Secretary



Engr. Asadul Haque Member



Engr. M. A. Razzak Senior Vice President



Md. Rashed Khan Organizing Secretry



Md. Shahnewaz Member



Engr. Kazi Abid Hassan Member



Emran Mustafiz Member



1st President & General Secretary



Engr. Md. Akkas Ali Passed President (2008 - 2013)



Engr. HM Jahidul Islam Passed General Secretry (2008 - 2013)



2nd President & General Secretray



Engr. Md. Zakir Hossain Sarker Passed President (2014 - 2016)



Engr. HM Jahidul Islam Passed General Secretry (2014 - 2016)



List of SBMA Members

01	A A STEEL LTD.	15	Multi-Spain Steel Building Solutions Ltd
02	Akij Steel Mills Ltd.	16	Modern Structures Ltd.
03	ALM Steel Building Technology Ltd.	17	NDE Steel Structures Ltd.
04	Bangladesh Building Systems Ltd. (BBS)	18	Newaz Steel Ltd.
05	Bildtrade Engineering Ltd.	19	PEB Steel Alliance Ltd.
06	Bangladesh Machine Tools Factory Ltd.	20	Quantam Builders & Engineering Ltd.
07	Composite Steel Structures Ltd.	21	SADIER Sarker Steel Ltd.
08	Confidence Steel Building Technologies Ltd (CSBT)	22	Steel Frame Building Solution Ltd.
09	GEO Steel (BD) Ltd.	23	Steelmark Buildings Ltd.
10	Jalalabad Steel Buildig Ltd.	24	3005 Three Dots Ltd.
11	KR Steel Structure Ltd.	25	Tootal Steel Building Products Ltd.
12	McDonald Steel Building Products Ltd.	26	SteelCraft PEB Ltd.
13	M/S. Harun Corporation	27	Masud Steel Design BD. Ltd.
14	Multi-Concept Steel Building Products Ltd.		





Formation History of Steel Building Manufacturers Association of Bangladesh (SBMA)

Engr. Md. Akkas Ali Founder President & Managing Director Multi-Concept Steel Building Products Ltd.

Steel Building Manufacturers Association of Bangladesh has started it's journey on 9th October in 2012. Engr. Md. Akkas Ali, Managing Director of Multi-Concept Steel Building Products Ltd. is the Founder President of SBMA.

In 2004, an idea came from Engr. Akkas Ali to form an association for Steel Building Manufacturers. He thought without an association Steel Building Manufacturers could not properly reach their ultimate goal. Then he made contact with Lee Tsai Steel Ltd. He got there Mr. Tofael Ahmed Tapan, General Manager of Lee Tsai Steel Ltd. and his Managing Director Mr. Shamsul Haque Mollah.

He disseminate his idea to them to form an association for the benefit of the companies involved in this business. Mr. Tofael Ahmed Tapan took a good initiative on behalf of Lee Tsai Steel Ltd. for this matter. Once they met other member companies at Golden Chimney Restaurant (ground floor of Engr. Akkis Ali's office), Sonar Tori Tower at Bangla Motor. Initially Mr. Shamsul Haque Mollah was kind enough to sponsor some meeting. After 2/3 meeting a committee has been formed to get registration for this association from Ministry of Commerce.

Engr. Akkas Ali was the convener of the committee and Engr. HM Jahidul Islam of ALM Steel Building Technology Ltd., was the member Secretary. They took an initiative to prepare the Memorandum and Articles of the Association. Regarding the preparation of document Late Mr. Seraj Ahmed Chowdhury of McDonald Steel Building Products Ltd., gave an effective an excellent affords. Advocate Mr. Mosrarrof Hossain was appointed for preparing the Memorandum and Articles. They also met several times at Arambag office, Dhaka. During preparation of the documents suddenly Advocate Mr. Mosarrof died. Due to this registration process had been disrupted. Then they met with Honorable Minister Col. Faruk Khan, Minister for Commerce. But he refused to give registration as because the member of association was only 22 and it was only Dhaka based not all over the Bangladesh like other association. After couple of month Engineer Muhammad Arman with other Member of SBMA met with former Minister GM Kader and took clearance certificate from ministry of commerce. Then they again made an approach to the present Minister. At last they were able to convince the honorable Minister about the importance of this association. Honorable Minister gave his consent to get registration as Government registered association in Bangladesh. After that the memorandum and articles of association came into focus in 9th October 2012. Initially 22 stackholders were listed in the memorandum and articles. Engr. Md. Akkas Ali acted as president and Engr. HM Jahidul Islam as Secretary from 2008 to 2014.



From 2004 to 2008 SBMA's meetings were held in Sonar Tori Tower at Bangla Motor. This place was also the office of Engr. Md. Akkas Ali.

Then the SBMA office had been shifted to Mohakhali DOHS, House No. 472, Road No. 31. The space of new office were not enough for accomoding the all members and facilities were not upto the requirement. All members decided to shift the association office at a suitable area. After that it has been shifted at present location 4 years back. The location is House no. 59, Flat No, C-5, Road No. 1, Block-I, Banani, Dhaka-1213.

To get registration those who were extended their necessary supports they are Engr. Md. Zakir Hossain Sarker, Managing Director, Sarker Steel Ltd. Mr. Tofeal Ahmed Tapan, Managing Director, AA Steel Ltd. Mohammed Rafiqul Islam, Managing Director, Quantam Builders & Engineering Ltd., Engr. Md. Rezwanul Mamun, Managing Director, Steelmark Buildings Ltd., Engr. HM Jahidul Islam, Managing Director, ALM Steel Building Technologies Ltd. Engr, Abu Noman Howdader, Managing Director, Bangladesh Building Systems Ltd., and Engr. Asadul Haque, Managing Director, Three Dots Ltd., Mr. Saidul Islam, Director, Steel Frame Solution Ltd., Managing Director, Steel Frame Solution Ltd., Mr. Majedul Islam, Managing Director, Steel Frame Solution Ltd., Mr. Shamsul Alam, Managing Director, Haque Engineering Ltd., Mr. Harun or Rashid, Proprietor, M/S. Harun Corporation and Mr. Humayum Huda, Managing Director, Benifix Steel Building Development Ltd. also extended their necessary supports.









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মুখবন্ধঃ



সারাবিশ্বেই কন্সট্রাকশন নিয়ে বিভিন্ন গবেষণা প্রতিনিয়ত হয়েই যাচ্ছে। বিশেষ করে কন্সট্রাকশন ম্যানেজমেন্ট একটা বড় বিবেচ্য বিষয় হয়ে দাড়িয়েছে। স্থান, কাল ও কন্সট্রাকশন রিসোর্স যেমনঃ দক্ষ জনবল ও ম্যাটেরিয়ালের প্রাপ্তি প্রত্যেকটা কন্সট্রাকশন কাজের মূল প্রতিপাদ্য । উদাহরণস্বরূপ চীনের কথা বলা যেতে পারে। চীন বর্তমানে কন্সট্রাকশন কাজ খুব দক্ষতার সাথে করতে পারছে। তার কারন তাদের যেমন দক্ষ জনবল আছে তেমনি বিভিন্ন ধরনের কন্সট্রাকশন ম্যানুয়াল তারা অনুসরন করে থাকে।

অন্যদিকে আমাদের দেশের সবচেয়ে বড় সমস্যা হল দক্ষ জনবলের অভাব। এটা সত্যি আমাদের বিপুল জনবল রয়েছে। কিন্তু বাস্তবতা হল আমরা তাদের দিয়ে সঠিক সময়ে সঠিক কাজটি করাতে পারছি না। একজন চাইনিজ কর্মী যতটা কাজ একদিনে করতে পারেন তা মাঝে মাঝে আমাদের কয়েকজন কর্মীর সম্মিলিত তুলনায়ও বেশী হয়ে যায়। এজন্য শুধু যে কর্মী একাই জড়িত তা নয় কর্মকর্তার সঠিক নির্দেশনার অভাবও ভীষনভাবে পরিলক্ষিত হয়। অত্যন্ত দূঃখের সাথে লক্ষ্য করা যায় যে, আমাদের প্রাতিষ্ঠানিক জ্ঞান শুধুমাত্র বই কেন্দ্রিক, প্র্যাক্টিক্যাল ফিল্ডে চর্চা ও তার পাশাপাশি ট্রেনিং এর অপ্রতুলতা আমাদের জনবলের সঠিক ব্যবহার নিশ্চিত করতে পারছে না। যার ফলে আমাদের দেশীয় বিভিন্ন নির্মাণ প্রতিষ্ঠান বাইরের প্রতিষ্ঠানের সাথে প্রতিযোগিতায় পিছিয়ে পড়ছে। দেশে বর্তমানে যেভাবে মেগা প্রজেক্ট হচ্ছে তাতে বাইরের দেশের প্রচুর প্রতিষ্ঠান কাজ করছে। ক্ষেত্র বিশেষে তারা নিজ দেশ থেকেও জনবল নিয়ে আসছে। এতে একাধারে যেমন আমাদের বৈদেশিক মুদ্রা দেশ থেকে চলে যাচ্ছে অন্যদিকে আমাদের বেকারত্ব হ্রাস করার সরকারি বা বেসরকারী উদ্যোগগুলো পুরোপুরি সফল হচ্ছে না।

উপোরোক্ত বিষয়গুলো বিবেচনায় রেখেই আমাদের দেশের বিভিন্ন প্রতিষ্ঠানগুলো স্ব উদ্যাগে দেশীয় ভাবে কন্সট্রাকশন কাজগুলোর গুনোগত মান রক্ষার জন্য বিভিন্ন ম্যানুয়াল বানিয়ে নিয়েছে তাদের প্রতি প্রথমেই আমি জানাই কৃতজ্ঞতা। তাদের ম্যানুয়ালগুলোর বিভিন্ন উপাদানগুলো যাচাই করে আমার এই ম্যানুয়ালটি বানানোর সময় ভুলভ্রান্তি থাকাটাই স্বাভাবিক। সে অর্থে, কারো উপদেশে যদি ম্যনুয়ালটি পূর্নতা পায় সেটা খুব সাদরে গ্রহন করা হবে। পাশাপাশি, আমার এ ক্ষুদ্র প্রয়াস যদি কারো কাজে আসে তাহলেই পরিশ্রম স্বার্থক হবে বলে মনে করি।

বর্তমানে ষ্টীল বিল্ডিং এসোসিয়েশনের সংখ্যাটিতে পাতার সীমাবদ্ধতা থাকায় বিভিন্ন অংশে ভাগ করে পরবর্তী সংখ্যাগুলোতে বাকী অংশগুলো প্রকাশ পাবে বলেই আশা করছি।

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নং	বিষয়	যে অংশে থাকছে বা থাকবে
05	ইলেক্ট্রিক ওয়ার্ক্স	প্রথম অংশ
০২	ইটের কাজ	প্রথম অংশ
00	প্লাস্টার ওয়ার্ক	দ্বিতীয় অংশ
08	কাঠের কাজ	দ্বিতীয় অংশ
०৫	থাই এলুমিনিয়ামের কাজ	তৃতীয় অংশ
०७	মেটাল ওয়ার্ক্স	তৃতীয় অংশ
०१	টাইলস ও মার্বেল ওয়ার্ক্স	চতূর্থ অংশ
০৮	মার্বেল ওয়ার্ক্স	চতূর্থ অংশ
০৯	পেইন্ট ও পলিশের কাজ	পঞ্চম অংশ
১০	স্যানেটারী ও প্লাম্বিংয়ের কাজ	পঞ্চম অংশ
১১	ফরম ওয়ার্ক্স	ষষ্ঠ অংশ
১২	আরসিসি ওয়ার্ক্স	ষষ্ঠ অংশ

ইলেকট্রিক্যাল ওয়ার্ক্সঃ

ইলেক্ট্রিক্যাল ওয়ার্ক্সের সময় কাজের গুনগত মান ও দ্রুততা বজায় রাখার জন্য নিম্নের মত করে কাজ করলে উপকার পাওয়া যাবেঃ

ওয়ালে গ্রুভ কাটা এবং পিভিসি পাইপ ফিটিং:

- ১. বেশী গ্রুভ কাটার সময় অবশ্যই মেশিন ব্যবহার করতে হবে।
- ২. গ্রুভ মোটামুটি সোজা হতে হবে এবং প্রয়োজন ব্যতীত বেশী কাটা যাবে না।
- ৩. বীম এর তলায়, ব্রিক ওয়ালের শেষ প্রান্তে অথবা যেখানে জয়েন্ট পড়বে সেখানে পারতপক্ষে গ্রুভ না কাটাই ভাল।
- ৪. গ্রুভের ভেতরে পাইপগুলো মোটামুটি সোজা ও সারিবদ্ধভাবে রেখে পেরেক ও জি আই তারের মাধ্যমে বেধে রাখতে হবে।
- ৫. ২ বা ততোধিক পাইপ বসালে প্লাস্টারের পুর্বে অবশ্যই ওয়ারনেট ব্যবহার করতে হবে।
- ৬. প্লাস্টার করার পর যথাযথভাবে কিউরিং করতে হবে।
- ৭. দ্রুয়িং মোতাবেক ইলেক্ট্রিক্যাল রুট অনুযায়ী পাইপ বসাতে হবে যাতে তার কম লাগে।

সুইচ বোর্ড, জয়েন্ট বোর্ড ও এমডিবি ফিটিং:

- ১. সুইচবোর্ড এর স্টীলবোর্ড বসানোর জন্য অবশ্যই ওয়াটার লেভেল করতে হবে।
- ২. সুইচ যেন বাকা না হয় সেজন্য স্টীল বোর্ডের কান দুটি অবশ্যই সোজা রাখতে হবে।
- ৩. ড্রয়িং এবং ডিজাইন অনুযায়ী স্টীল বোর্ড রাখতে হবে।
- ৪. এমডিবি বোর্ড বসানোর জন্য ব্রীক ওয়াল অন্তত ৮" হওয়া প্রয়োজন।
- ৫. এমডিবি বোর্ড বসানোর পর অপরপাশে ওয়ারনেট বসাতে হবে।
- ৬. ইন্টারনেট কানেকশনের জন্য পাইলিং এবং স্টীল বক্স বসাতে হবে।

ওয়ারিং:

- ১. ওয়ারিং করার পুর্বে সুইচ ও অন্যান্য বোর্ড ভালোভাবে পরিষ্কার করতে হবে।
- ২. স্টীল বক্সের ভিতর আর্থিং অংশে আর্থিং ওয়ার ভালভাবে লাগাতে হবে।
- ৩. ডিজাইন অনুযায়ী তারের সাইজ ঠিক করতে হবে।





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- ৪. ইলেক্ট্রিক্যাল তার ছড়ানো ছিটানো অবস্থায় রাখা যাবে না, কাজ করার পর অবশ্যই গুছিয়ে রাখতে হবে।
- ৫. ওয়ারিং করার সময় অবশ্যই কালার কোড মানতে হবে:
 - ফেইযে লাল কালারের তার
 - নিউট্রাল এ কাল তার
 - আর্থিং এ সবুজ তার
- ৬. এ ছাড়াও ইমার্জেন্সী ও জেনারেটরের তার অন্য কালারের হলে ভালো হয়।
- ৭. টানা তার সুইচ বোর্ডের ভিতর ৯" এর বেশী হবে না।
- ৮. পিভিসি পাইপ ছাড়া কোন তার টানা যাবে না, প্লাস্টারের নীচে খালি তার রেখে প্লাস্টার করা যাবে না।
- ৯. ওয়ারিং এর সময় পাইপ ড্রপিং এ যে বোর্ড থাকে তার ওয়ারিং করার সময় সাবধান থাকতে হবে।
- ১০. জি আই তার বা স্পিং এর সাহায্যে তার টানতে হবে।
- ১১. তার টানার সময় ইন্সুলেশন যাতে নষ্ট না হয় খেয়াল রাখতে হবে।
- ১২. নেকেড ওয়ার পাইপের ভিতর রাখা যাবে না, প্রয়োজনে উপরে ও নীচে প্লাস্টার করে দিতে হবে।
- ১৩. কানেকশনের পুর্বে কেবল চেক করে নিতে হবে, পিভিসি টেইপ সঠিকভাবে ব্যবহার করতে হবে।
- ১৪. তার টানার পর ভেতরে যেন কিছু খালি স্পেস থাকে।
- ১৫. তারের অতিরিক্ত বেন্ড করা যাবে না।
- ১৬. পাইপের ক্র্যাংকে তারের জোড়া দেয়া যাবে না।
- ১৭. তার টানার পুর্বে ক্লায়েন্ট ফাইল ভালোভাবে স্টাডি করতে হবে।
- ১৮. টিভি কেবলের কানেকশন ছাদের উপরে উপরে রাখা যাবে না।

সুইচ, সকেট ও লাইট ফিটিং:

১. সুইচ, সকেট ও লাইট ফিটিং বসানোর জন্য উপরিভাগ যেন সোজা ও সমান্তরাল হয় অর্থ্যাৎ লেভেল যেন মেইনটেইন করা হয়।

- ২. কানেকশন লুজ রাখা যাবে না।
- ৩. সুইচ, সকেট কানেকশনে লুজ ওয়ার রাখা যাবে না।
- ৪. কানেকশনের সময় লাইট, ফ্যান এর ক্রম/সিকুয়েন্স ঠিক রাখতে হবে।
- ৫. সুইচ, সকেট ফিটিংয়ের উপর স্র এর পজিশন ক্যাপ লাগাতে হবে।
- ৬. লাইট ফিটিং গুলো যেন কোন বীমে না পড়ে।
- ৭. এম,ডি,বি এর সার্কিট ব্রেকার ডিজাইন অনুযায়ী করতে হবে।

সাধারন সাবধানতা:

- ১. টেম্প্রারারী লাইট কানেকশনের জন্য এলোমেলো ভাবে লাইন নেয়া যাবে না।
- তারের জোড়াস্থানে অবশ্যই পিভিসি টেপ ব্যবহার করতে হবে।
- ৩. ব্যবহৃত তারে কোন লিকেজ থাকতে পারবে না।
- ৪. প্রজেক্ট হ্যান্ডওভার দেয়ার আগে প্রতিটি মেইন সাপ্লাই চালিয়ে টেস্ট লাইট ও অন্যান্য ইকুইপমেন্ট চালানো দেখতে হবে।
- ৫. ইলেক্ট্রিক্যাল মালামালের জাস্ট ইন টাইম মেথডে করতে হবে।
- ৬. সুইচ ও সকেট পয়েন্ট ও তার টানার পুর্বে ক্লায়েন্ট/ওনারের ফাইল ভালোভাবে স্টাডি করতে হবে।
- সাটারিং খোলার পর ছাদের পয়েন্ট পরিষ্কার করে জিআই তার ভরে রাখতে হবে।
- ৮. সাব ষ্টেশনের পজিশন ঠিক করার আগে টয়লেট থেকে দূরে এবং এইচ টি ক্যাবল কম লাগে এমন জায়গায় ঠিক করতে হবে।







19



মডিফিকেশন ওয়ার্কঃ

 ওনার/ক্লায়েন্টের চাহিদা অনুযায়ী মডিফিকেশন ওয়ার্ক করার পর অনেক সময় লোড বেড়ে যায় সে অনুযায়ী সার্কিট ব্রেকার লাগাতে হবে ও প্রয়োজনে রিডিজাইন করতে হবে।

২. মার্কিটিংয়ে ওনার/ক্লায়েন্ট প্রথমে তাদের নিজস্ব পছন্দ বলবে তারপর টেকনিক্যাল ডিপার্টমেন্ট এটাকে হ্যান্ডেল করবে এবং ফাইনালি মার্কিটিং ডিপার্টমেন্ট এটার অনুমোদন দিবে।

৩. ছাদ ঢালাইয়ের পর ছাদ কেটে কোন বক্স বসানো যাবে না।

ইলেকট্রিক্যাল ফিক্সারের স্ট্রান্ডার্ড উচ্চতা (সবগুলো উচ্চতায় স্টীল বক্সের নিচ পর্যন্ত)

নং	আইটেম	উচ্চতা
2	সুইচ বোর্ড ও ইন্টারকম পয়েন্ট	ফিনিশড ফ্লোর থেকে ৪'-০''
২	টিভি/ টেলিফোন সকেট	ফিনিশড ফ্লোর থেকে ০'-৮''
٢	ওয়াল লাইট পয়েন্ট	ফিনিশড ফ্লোর থেকে ৭'-৬"
8	২/৩ পিন সুইচ সকেট (স্কার্টিং লেভেলে)	ফিনিশড ফ্লোর থেকে ০'-৮''
Ć	এসি পয়েন্ট (লিন্টেল লেভেলের নিচে এসির জন্য)	
	৩ পিন সকেট	ফিনিশড ফ্লোর থেকে ৪'-৯''
৬	এসি পয়েন্ট (লিন্টেল লেভেলের উপরে এসির জন্য)	
	৩ পিন সকেটের জন্য (কমার্শিয়াল ফ্লোরের জন্য)	ফিনিশড ফ্লোর থেকে ৭'-৩''
	ডিপি সকেটের জন্য	ফিনিশড ফ্লোর থেকে ৪'-০"
٩	ওয়াশিং মেশিনর সকেট	ফিনিশড ফ্লোর থেকে ৩'-০"
ե	কিচেন হুডের সকেট	ফিনিশড ফ্লোর থেকে ৫'-০"
৯	গিজারের সকেট (ডিপি)	ফিনিশড ফ্লোর থেকে ৪'-০"
20	বারান্দার ২/৩ পিন সুইচ সকেট	ফিনিশড ফ্লোর থেকে ৫'-৬''
22	ফায়ার এলার্মের সুইচ	ফিনিশড ফ্লোর থেকে ৫'-৬''
১২	ওয়ার্কটপের উপর কিচেনের সুইচ	ফিনিশড ফ্লোর থেকে ৪'-০"
১৩	স্ট্যান্ড লাম্পের সুইচ সকেট	ফিনিশড ফ্লোর থেকে ০'-৮''
58	ইন্টারনেটের জ্যাক	ফিনিশড ফ্লোর থেকে ০'-৮"
১৫	বাথরুমের সুইচ সকেট (শেভার সকেট সহ)	ফিনিশড ফ্লোর থেকে ৪'-০"
১৬	স্পেশাল ওয়াল লাইট	ফিনিশড ফ্লোর থেকে ৭'-০"
১৭	স্পট লাইট	ফলস্ সিলিং এ থাকবে
22	সিলিং ফ্যান	সিলিং এ থাকবে
১৯	শ্যান্ডেলিয়ার	সিলিং এ থাকবে
২০	ছবির জন্য প্রোজেক্টেড লাইট	ফিনিশড ফ্লোর থেকে ৭'-২"
২১	টেবিল ডিমার বিশেষত হোটেলের জন্য	ফিনিশড ফ্লোর থেকে ২'-০"
২২	ওয়াল মাউন্টেড টিভির সকেট	ফিনিশড ফ্লোর থেকে ৩'-৬"
২৩	রিডিং টেবিলের নিচে সুইচ সকেট	ফিনিশড ফ্লোর থেকে ২'-১"
২৪	জিমনেশিয়ামের জিম ইকুইপমেন্টের সুইচ সকেট	ফিনিশড ফ্লোর থেকে ০'-৮"



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ইটের কাজঃ

কাজের পুর্বেঃ

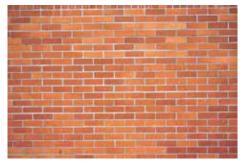
- ১. ড্রয়িং ও ডিজাইন অনুযায়ী লে আউট দিতে হবে।
- ২.লে আউট দেওয়ার পুর্বে ভাল করে চিপিং করে পরিষ্কার করে নিতে হবে।
- ৩.পরিষ্কারকৃত জায়গা ভালো করে সিমেন্ট দিয়ে গ্রাউট করে নিতে হবে।
- ৪.লে আউট পর ক্লায়েন্ট ভিজিটের জন্য মার্কিটিংকে জানাতে হবে।
- ৫.ওনার/ক্লায়েন্ট লে আউট ফাইনাল করে স্বাক্ষর নিয়ে কাজ করতে হবে।
- ৬.ওনার/ক্লায়েন্ট ফাইনাল করে স্বাক্ষর দিতে ৩ দিনের বেশী দেরী করলে তাকে প্রজেক্ট দেরীর ব্যাপারে সাবধান করে দিতে হবে।
- ৭.ইটের কাজ শুরুর ১২ ঘন্টা পুর্বে ভিজিয়ে রাখতে হবে।
- ৮.কাজ শুরুর ১ ঘন্টা পুর্বে ভিজানো ইট হাউজ হতে উঠিয়ে শুকাতে হবে।
- ৯.ইটের আকার ৯ ১/২" X ৪ ১/২" X ২ ৩/৪" হতে হবে।
- ১০. ২৪ ঘন্টা পানিতে ভিজালে শুষ্ক ইট তার ওজনের ১৫-২০% অতিরিক্ত ওজন লাভ করে।

কাজ শুরুর পরেঃ

- ১. বালি ও সিমেন্টের মিশ্রণ কমপক্ষে তিন বার কাটতে হবে, যাতে সিমেন্ট ভালোভাবে বালির সাথে লেগে যায়।
- ২.বালি ও সিমেন্টের মিশ্রণ প্রজেক্ট ইঞ্জিনিয়ার ও প্রজেক্ট সুপারভাইজের এর উপস্থিতিতে করতে হবেঃ
 - সিমেন্ট ও বালির অনুপাতঃ
 - ১০" গাথুনীঃ ১:৬
 - ৮"/৫" গাথুনীঃ ১:৫
 - ৩'' গাথুনীঃ ১:৪
- ৩.একদিনে সবোর্চ্চ ৪'-৬" উচ্চতার গাথুনি করা যাবে।
- ৪.তিনধাপে ১০' উচ্চতার ইটের কাজ শেষ করতে হবে৷ প্রতিটি ধাপে অন্তত ২ বার করে ভারতিক্যাল ও হরাইজন্টাল লেভেলের এলাইন্মেন্ট যথাক্রমে ওলন ও স্পিরিট দ্বারা চেক করতে হবে৷
- ৫. দুই ইটের গাথুনির কাজ ইংলিশ বন্ড প্যাটার্ন ফর্মেটে করতে হবে এবং ফ্রগ মার্ক উপরে থাকতে হবে।
- ৬.দুই ইটের মাঝখানে রেকার ডেপথ সর্বোচ্চ ১০ মিলি (৩/৮") ও মটার ডেপথ সর্বোচ্চ ১০মিলি (১/২") হবে।
- ৭.ইটের কাজের সময় নীচে পলিথিন রাখতে হবে এবং মটার পড়ার ১ ঘন্টার মধ্যে তা ব্যবহার করতে হবে।
- ৮.বালি ও সিমেন্ট মিশ্রনের পানি মিশানোর পর ১ ঘন্টা অতিক্রম করলে তা কোয়ালিটি কন্ত্রোল প্রকৌশলীকে জানাতে হবে ও পুনর্বার ব্যবহারের উপযুক্ত কিনা তা জানতে হবে।

ইটের কাজ শেষ করার পরঃ

- ১. ইটের কাজ শেষ করার ২৪ ঘন্টা পর প্রতিটি ধাপে অমোছনীয় কালি দ্বারা নির্মান তারিখ লিখে রাখতে হবে।
- ২.২৪ ঘন্টার পর থেকে অন্তত ১০ দিন কিউরিং করতে হবে।
- ৩.উক্ত কিউরিং কাজ চলাকালে কোন ধরনের পরবর্তি কাজ যেমনঃ ইলেক্ট্রিক্যাল কাজ, গ্রুভ ওয়ার্ক, লিন্টলের কাঠ ফিটিং ইত্যাদি করা যাবে না।





Manufacturer and Erector:

- 1. EPS/Rockwool wall and Roof Sandwich Panel
- 2. Portable Cabin/Worker Dormitory sandwich panel
- 3. Low-cost prefabricated house

Supplier and Erector:

1.PU wall and roof Sandwich panel

E: Phone : 88-02-983

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Advantages

- Economical and environmental friendly
- Heat and sound insulated
- Economical fast and easy installation
- Low maintenance and long life
- Water proof performance

FACTORY :

Khilpara, South Shalna Gazipur, Bangladesh Cell : +88 01841544726-27



e[°]emv-ewWR[°] m¤úmviYI vkívqtb miKvtii fvgKv

tgvt iv‡k[°] Lvb †Pqvigïvb gWVY[®]÷ ℓKPvm[®]yi vg‡UW mvsMVvbK m¤úv[°]K ÷ xj vewì s gïvbglïvKPvivm[®]Gïv‡mvvm‡qkb Ae evsjv‡[°]k (GmweGgG) I cwiPvjK evsjv‡[°]k B‡ÛwUs G‡R>Um&G‡mvvm‡qkb|



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evsjvt`tki ivR%wzK, mvsweawbK I e[°]emvq evwYtR[°]i Db**q**tbi BwZnvm AtbK ciytbv/ tmB 1498 mvtji K_v/ BwZnvm I A_nôbnuZi M‡eIK-ne‡kn/K eû Mös′cn)YZv m‡jLK Wt qnyv¤§` biyaj Bmjvq Zviu ÒnenUk fvi‡Z ivR%onZK I mvsneannbK Dbabbó Měší vý ‡L‡Qb, cÂ`k kZ‡Ki ‡kI fv‡M cZN\$vR‡`kxq fv‡~v-`v-Mvgv `vvÿY AvvdKvi gvyvný g bvveK Avng` Be‡b Aväjų guRt`i mnugZug 1498 mutji 27 tg AvudKvi cuodg-ce®DcKj- Niti eivei mg~ct_ fviZetI®Avunui c_ Awe®vi K‡ib Ges KwiKU e>`‡i DcbxZ nb| cZNpxR‡`i fvi‡Z AvMqb me@üq Rjc‡_ fviZ Avµq‡Yi D`vniY ^^//c/ fvt^v-`v-Mvqvi mvdtj" DrmwnZ ntg cieZx®`& eQtii (1500 mvj) gta"B tctWN AvjfvtiR Kvetj bvtgi bwe‡Ki †bZ‡Z; 13 vU RvnvR, 1200 cZk\$vR Ges c\$vz cwiqvY ewvYR" cY" vb‡q KwiKU Awfq\$L hvÎv K‡ib GKvU ewYK tMvôx/ GuUB cZNWj n‡Z w0Zxq ewYR" Awfhvb/ Avj fv‡iR KwjK‡U tcŠtQB KwjK‡Ui ivRv Rv‡qwi‡bi kÎa‡Z cwiYZ nb | Kwj KU e>`ti H mgtq AmsL" Avie ewYK ewYR" e"vct`tk hvZvqvZ KiZ | e Z Kwj KU e>`ti mgwx Avie ewYKMtYi mwnZ ewwYtR"i dtjB Mto DtVwQj | wKš' AvjfvtiR KwwjKU e>`i ntZ Avie ewYKt`i weZwoZ KitZ D`"Z n‡j [−]fveZB Avj fv‡iR-Rv‡qwi‡bi msNI©Awbevh©n‡q I‡V| H mqq n‡ZB cZØvR ewbKMY ewvYR"bwvZi mv‡_ mvt_`vvy fviZvq ivRbvvZtZI AskMôY KitZ_vtK| hvtnvK, GB vQj cZNpvR evbKt`i evYR" DtŤtk" AvMgb I ivRbxwZ‡Z c`vc\$bi mswÿßmvi| Av‡iKUze‡j ivLv fv‡jv cZkħvR‡`i G‡`‡k Avmvi qj- KviY wQ‡jv wLª÷vb ivóª,‡jvi Dci ZrKwib qwawig kwmKt`i AwacZ" I e"emvq ewYR" m¤úhvi‡Yi d‡j cZMnRiv fxZ mš; [n‡q c‡o I wb‡Rt`i t`k tQto fviZxq Dcgnvt`tk cwo RgvtZ _vtK| wKšŃGLvtbI Zviv e¨emwqK I ivR%awZK cŵZcÿ wntmte Avie grywj‡`iB g\$LvgLyx n‡jv| Zvi gvtb ntjv, ZrKwjb wetk¦ grywjg MYB e¨emvq-ewbR¨, wkí-mwnZ¨ I ivRbwZ I kvmb e e vq AMb i gvb vQtj b/

B + BxÛqv † Kv¤úvbxi bv‡g Bs‡i R‡`i evsj v-fvi ‡Z AvMgbt

i'vdj dxP 1591 mxtj fviZel®mdi Ktib| Zui Drmvn I cZlykRt`i ewływR"K mvdj" BstiRt`itK fviZetl®ewłYR" KitZ wetlkfvte Avłów Kti ZtjuQj | c@tP"i mvt_ ewłYR" Kivi Dtľtk" BstiRiv 1599 mvtji 24 tmtÞ¤î Ugvm "wBtWi mfvcwZtZ_i GKuU ewrywR"K msN MVb Kti | H eQiB A_@r 1599 mvtj Rb wgjtìb nj Bsj"vtĐi ivYx GwjRvtet_i (kvmbKvj 1558-1603 mvj) KvQ t_tK GKuU Abtjiva cî wbtq m¤?U AvKetii `ievti nvuRi nb| H Abtjivactî BstiR ewYKt`itK cZlykR ewYKt`i gtZv ewrYwR"K myeav cövtbi Abtjiva Rvbvtbv nq ivYxi cÿ t_tK | ivYx GwjRvtet_i c@fvtei dtj GB ewrYwR"K msN cieZx@eQi c@tP"i mKj t`tki mvt_ ewrYwR"K m¤úK@⁻vctb mg_@nq| 1600 mvtj jÛtb c@ZwôZ G ewrYwR"K msN GKB mvtji 31 tk wWtm¤î ivYx GwjRvtet_i GKuU mb` tctq ÒweiWk B÷ BwÛqv tKv¤úvbxÓ bvtg cwiwPwZ cvq| GB tKv¤úvbxi tkqvi tnvì vi uQj 218 Rb| GKRb kvmb KZv@l 24 Rb tkqvi tnvì vi Øviv GB tKv¤úvbxi Kvhŵbev@nx cwi I` Mw/Z ntquQj |

ÒB÷ BuÛqv †Kv¤cvbxÓ c<u>Ö</u>g K‡qK eQi fviZe‡l♥ mvţ_ evwYR[™] ⁻vc‡bi †Póv bv K‡i mgvĨv, Rvfv, gvjv[°]v cðfwZ. ⁻v‡b gkjvi e[®]emv Avi¤¢K‡i | Òw` K[™]v¤¢R wn‡÷vix Ae BuÛqvÕ Møši fvI[™] g‡Z K[™]v‡Þb DBwj qvg nuKÝ 1608 mvţj Bsj[™]v‡Ûi ivRv c<u>Ö</u>g ‡Rg‡mi mgvwi kcĨ ub‡q evwYR[™]KuV m¤úmvi‡Yi D‡ľ‡k[™] mguU Rvnv½xţii `iev‡i AvMgb K‡ib | K[™]v‡Þb DBwj qvg nuK‡Ýi Avte`‡bi ‡cû¶‡Z mguU Rvnv½xi 1613 mvţj fvi‡Zi cuðg DcKj+xq e>`i mjvţU Bs‡iR‡`i evwYR[™] KuV ubg¢¥Yi AbgwZ ‡`b | 1623 mvţj gNj mguU Rvnv½xţii mvţ_ Puy²i kZf0gvvţi Bs‡iR ‡Kv¤úvbx evsjvq I gNj mgu‡R[™]i meŶ webv ï‡é evwYR[™] Kivi AwaKvi jvf K‡i | fugKv GLv‡bB ‡kI Ki‡Z PvB GB e‡j ‡h, miKvţii clZ[™]¶ mn‡hvMZv Qvov e[®]emvevwYR[™] m¤úmvi¥ ‡KvbfvţeB m¤€ bq |



evsjv‡`‡ki A_%awZK Dboq‡bi BwZnvm t

Lýce®v`k kZvãx ch®levsjvt`tki A_®vuZi mỹuó Z_" BuZnvtm cvI qv hvq bv/ 2400 eQi AvtM evsjvt`tk teŠ× I `Rb atg® Awef® NtU/ Gmgq evsjvq ÿž^aÿž^a 'vaxb ivR" vQj / 320 mvtj evsjvi cůvb Ask teŠ× m¤tR"i Awatb Ptj hvq/ teŠ×iv 1130 mvj mvj ch®levsjvt`k kvmb Kti / Gici ïiænq vn>`ytmb estki ivRZKvj / Zviv cůq 1200 mvj ch®l esjvq kvmb Kvh©cwiPvj bv Kti / tKvb ce@avibv QvovB 1199 mvtj BLvZqvi Dvl b gyv¤ý` veb eLvZqvi vLj Rxi b`xqv I jÿYveZx Awfhvtbi ga" v`tq ïiæntq hvq evsjvq gyvjgvt`i kvmtbi tmvbvjx hVt/ 1757 mvtji cjvkx UttRvW ch®l gyvujg kvmb envj _vtK / Gici ïiænq BstiR tevbqvt`i A‰a kvmb/ vn>`tj`i mnvqZvq ïiænq gyvujg vbab/ KòP‡`i Rxeb Kvmbx iPvqZv ivvRe tjvPb tjtLb, Òvn>`yRvg`vi I cůvbMY vmivRDtlŠjvtK vmsnvmbP"Z KitZ Iohtš; vjß ntquQtjb/ vmcvnx vec-¢i e"_Zvq evsjvi vn>`yevy Rxexiv Djvtm tdtU ctob/ gyvjgvbt`i cůZ va°vi Rvvbtq M`M` fvlvq Zviv BstiR kvmKt`i cůZ Zvt`i AvbVjZ" vbte`b Ktib/ mvnZ" mgvU Fyd ev/qP>`*P£cva"vq msev` cůfvKi G tjtLb,

Òţn cvVK, mKţj DØvû nBqv Ck¦iţK ab¨ev` w`qv RqaŸub KwiţZ KwiţZ bZ". Ki | Avgvţ`i c&vb ţmbvcwZ gnvkq g¶g nBqv w`wj øc@ek KwiqvţQb|cvVKMY Rq Rq ewj qv bZ". Ki, wn>`yc@rv mKj, ţ`evj ţq cRv`vI, Avgvţ`i ivţR"kţi kÎĝqx nBţj bÓ|

Avi Kwe Ck¦i ß gwyj gvb‡`i cŵZ wa°vi Rwbtq M`M` wP‡Ë BstiR‡`i cŵZ AvbWtZ¨i kxi wbte`b K‡i wj L‡j bt

Ohetbi hZ esk Gevsk Gevti nte ati nte al'sm mwRqvtQ tKv¤úvbxi tmbv Mi"Ri"j te tKto, Pvc t`to hZ tbto GB tej v mvgvj mvgvj K Kwe Ckti sB wPiKvtj i Rb" ewUkt`i ivRZ;Kvgbv Kti AviI wj Ltj bt wPiKvj nq thb ewUtki Rq/ ewUtki ivRj ¶tgv w⁻i thb iq \ Ggb mtLi ivR" Avi bwn nq/ kv⁻gtZ GB ivR" ivgivR" Kq \

gynyig we‡01, ewU‡ki`vjwyi 1 wbKó.mv¤ú*wqKZv ‡hb GKmv‡_MjvMwj Ki‡Q! Ck‡i¸‡Bi Av‡iKuU wbKó.KweZv...

G‡Kev‡i gviv hvq hZ Pvc †`to (Pvc `vwolqvjv)| Nvaadvaa K‡i hZ c`v&‡Lvi tbto \ we‡kIZt cvKv `vwo tcU tgvUv f½po| tiŠ`&wMqv tctU tXv‡K tbov gv_v d½pv \ KvwR tKvjøvgqv tgvjø`vwocvjøawi | KvQv tLvjøtZvevZvjøetj Avjøn gwi \

GB mv¤ú^{*} wqKZvi cwibyg th fviZetI[®] BwZnvtm tgvtUB cŴwZKi nqwb hv BwZnvm AbyvMx cvVKet^{*} i Rvbv AvtQ

gynyj‡`i muitq t`qv nq ïaykvmb e¨e¯v t_tK bq, Zvt`itK ewÂZ Kiv nq mKj ivuóq myhvM-myeav t_tK, vkÿvi AvaKvi t_tK, PvKizxi AvaKvi t_tK, vkí-mvnZ¨ t_tK, mtevecvi e¨emv-evvYR¨ I vkí cůZôvb Movi AvaKvi t_tK|

Kj KvZvq MYnZ[°]v-gnvnZ[°]vhÁ

AtbtKB 1857 mvtji gnwet`intK Avgvt`i c<u>0</u>g ~iaxbZv msMig gtb Ktib| G aviYv mwVK bq|Avgvt`i ~iaxbZv msMig iii ntqwQj tmB 1757 mvtji 23 Rby thw`b cjvkxi AvgrKvbtb evsjvi ~iaxbZvi mA~ A mgZ ntqwQj Zvi Ae~enwZ ci t_tKB| Avi tmB ~iaxbvZv msMintgi tbZZj.w`tqwQtjb wek/mNvZK gxi Rvdi Avjxi RvgvZv gxi Kvwkg| eû hyz weMini ci Zviu Ki "b gZ".yntjl wZwb KLbI BstiRt`i mvt_ mwÜi K_v Kibvl Ktibwb|

24

wmcvnx wecet ~ vaxbZv I A_%bwZK gyp³i Uwb§ctqvUt

gxi Kwuk‡gi ci gRbykv‡ni ‡bZ‡Z; dwKi wece, wZZwg‡ii evtuki ‡Kjwi msMlg, nvRx kixqZjywn I `ỳyngqvi ‡bZ‡Z; div‡qRx Av‡``vjb, `w¶]Y fvi‡Zi wUcynjyZv‡bi ~?axbZvi msMlg, %mq` Avng` ‡ej fxi ‡bZZyaxb wRnv` Av‡``vjb clfwZi cvkvcwuk evsjv‡`‡ki bxj we‡`?n I wewfbœKIK we‡`?‡n wbh?wZZ gwjjgvb‡`i fwgKv wQj clavb|Gme we‡`?n I ~?axbZv clyi"×v‡ii mk~; msMltgi cUfwg‡ZB msNwUZ nq 1857 mv‡ji wmcvnx wece| ‡h wece‡K HwZnwmKMY gnwe‡`?n e‡j AwfwnZ K‡i‡Qb|

1857 mvtji gnwet thi KviYt

K) ivR%bwZK KviYt

Athva''v `Lj, gNj mgwtUi cWZ `&'envi, BstiR KgPPixt`i Rjyg-tkvIY, Awuk Z ivtR'' KNgvmb, DcRwuZ_tjvi wet¶vf, gnyj gvbt`i ``ykP

L) A_%bwZK KiYt

A_%bwZK ‡kvIY I Rwg`vi‡`i weZvob, Rwg`vi ‡kvXi ewUk we‡ivax g‡bvfve I KIK‡`i Avw_K``jye¯v, KuyJi wk‡íi wejvyß, ewne@W¥R" Bs‡iR‡`i GKK KZZi, abm¤ú` we‡U‡b cvPvi, †`kxq wk‡íi wejvyß, RxweKv wbe@tn e`vNvZ, ‡Kv¤úvbxi ‡jvf-jvjmv/

M) mvgwRK Kvi Yt

fviZevmxi cüZ Bs‡iR‡`i NYv, PvKjyxi ‡¶‡Î AeÁv, kwm‡Zi cüZ AeÁv, µgeaĝvb cvðvZ¨ cüFve, mvgwiK KgRZ@`i `bmiZ|

N) agiq Kvi Yt

fviZevmxi ag $\Re + xZ$ n I qvi fxuZ, uL«+vb a $\pm g^{\circ}$ xu ΠZ Kivi $\pm P + v$, cv ∂vZ° uk Πv c $\& Z \Re$ I ag $\Re q$ ms⁻vi, g \Re wn` Av \pm `vj $\pm bi$ c& Fve, ag $\Re q$ c $\underline{v}q$ n⁻ $\pm \Pi c$, kvn ubqvgZDj uni fueI r evYxi c& Fve |

0) mvgwi K Kvi Yt

`i‡`‡k Mg‡b wmcvnxt`i AvcwË, ‡eZ‡bi e"vcv‡i ‰lg"gj-K bwz, wmcvnxt`i ‡eZ‡bi ¯fZv, Bs‡iR mvgwiK Awdmvi‡`i J×Z"c¥®e"envi, ‡`kxq %mb"‡`i mg`yª cvox w`‡Z eva" Kiv, c‡`vbwZi e"vcv‡i ‰lg"gj-K bwZ, wmcvnxt`i msL"vbgv‡Z Bs‡iR %mwb‡Ki ¯fZv, wµwgqvi h‡xi cŵZwµqv|

P) clZ "¶ KviYt

Pweigukiz KvzgRi e envți cüzuµuqv, gt½vj cv‡Êi ueț`în ‡NvIYv/

Kuj®gvK\$mi g‡Z, Bs‡iR ‡ewbqv ‡Kv¤úvbx kvm‡bi wei,‡× ‡kvIK‡`i AZ"vPvi AwZgvÎvq Ki I ïé Av‡ivc ‡`kxq wk‡íi webvk mvab clFwZ.| wZwb e‡jb ‡kvI‡Yi I wbcxo‡bi d‡j Ggb Ae¯vi D‡`K nq ‡h, we‡`in Awbevh®n‡q D‡VwQj |

gynujg-ce[®]evsjvq gvb\$Ji cåvb †ckv uQj Kul. I cïcvjb Ges grm AvniY| un>`yI †eŠ× kvmbvg‡j esjv‡`‡ki wewfbæ ~vtb kni Mto I‡V| mBg kZvãx chSlun>`jv cvim", Avie, Pxb I AwudKv chSlewnevW/R" we li K‡iuQj | mBg †_‡K Øv`k kZvãx chSlmgqKv‡j gynjgvb ewYKMY ubKU cåP" we‡kIZt fviZxq un>`yI †eŠ× ewYK‡`i ubKU †_‡K ewVR" `Lj K‡i tbq Ges dj kåuZ‡Z evsjv‡`kmn mgMöfviZe‡I[®]gynjgvb e"emvqxt`i cåvb" cåZwôZ nq | e"emv-ewY‡R"i mĤ a‡i G‡`‡k gynjgvb‡`i AvMgb NU‡jI Zviv mv‡_ K‡i ub‡q Av‡m Bmjvg a‡g₱ mgynvb Av`k₱ KżzAv‡bi gva"ţg Bmjvg cðv‡ii msyv‡ GLv±b µgvš‡q gynjgvb‡`i ivR%JawZK cåZcwË mgvåZwôZ nq | evsjvq gynjgvbMY ·qv`k kZvãx ‡_‡K Aóv`k kvZvãx chSlkvmbKvh₱vjvq|

gynnjg kvmbvg‡j Drcv`b e¨e¯v nQj mvgš/Zvmš/K I Kwl.c&vb| Kwbli nkíl PvjynQj| G h‡M evsjv‡`‡k Kwl.Kv‡Ri c@FZ DbwZ mvmaZ nq| †mKv‡j Rwgi Ee®Zv I Kwl.RvZ dm‡ji ¯f g‡j¨i Rb¨ nek/e¨vcx evsjv‡`‡ki L¨vnZ nQj| Be‡b eZZv 1345 mv‡j evsjv‡`k cwiågYKv‡j †gNbvi Dfq Zx‡i mg,× Kwl.‡ÿZ I dj-djvn`i evMvb †`L‡Z cvb| Pxbv cwieîRK



cÂ`k kZvãxtZ evsjvt`tki Kwl.tZ cwic¥[®]gvV t`tL etjwQtjb, Ò⁻M[®]Gt`tk ⁻Y[®]tXtj w`tqtQÓ| ev`kv AvKetii gšų Avejy dRj evsjvt`tk`tZ ea®kxj avbMvQ t`tL we⁻sq cKvk KtiwQtjb| tmKvtj evsjvt`tki DrcwiZ Pvj t`tki Pvm`v wgwUtq cWZekx`wÿY fviZ, wmsnj I gvjØxtc iBvbx Kiv nZ| Pvj QvovI tmmgq bwitKj, gwiP,Av`v, njỳ,wcqwR I Ab'vb'' Kwl.RvZ cY'I DrcwiZ nZ Ges cvim'' DcmvMixq t`kmgtn, AwkdKv, Pxb I `wÿY-ce[®]Gwkqvi tKvb tKvb t`tk iBvbx Kiv nZ| BÿRvZ wPubI iBvbx nZ| G mgq cvtUi Drcv`bI nZ, Zte Zv ewvYwR''Kfvte wktíi KvPugvj wntmte e"eüZ nZ bv|

#kikvn fwg e"e "vcbvq e"cK I hylvšKvix cwieZ® Avtbb/ m=tU AvKetii Avgtj evsjvt`tki AwaKvsk GjvKv uQj evi fBuqut`i `Ltj | AvKetii A_@šx tUvWigj ALÛ evsjv, wenvi I Duol"vi Ask wetktl 1 tKwU 6 jÿ 93 nvRvi UvKv ivR^{-^} wbafiY KtiuQtjb/ tgvNj hyl c@t`wKK t`Iqvb gyk®Kwj Lvtbi Avgtj evsjvt`tki A_@wZ mevtcÿv AMM/wZ jvf Kti | wZwb fwg ivR^{-^}Av`vq c×wZtZ hyltcvthwM I hylvšKvix cwieZ® Avtbb/ Zviu Avgtj ivRt⁻t cwigvY GZUvB ew× cvq th, glyj m=ttR" evsjvi ivR^{-^}metcÿv jvfRbK m=út` cwiYZ nq | gyk®Kwj Lvtbi Avgtj evsjvq KwL.Drcv`tbi cvkvcwk wktívrcv`bI ew× cvq | Gi dtj Aóv`k kZvãxi c@g w`tK evsjvq PvDtji`vg uQj gY c@Z gvî 25 cqmv | hv BwZnvm ntq itqtQ | miKvix bwZ I miKvtii mw`"Qv th KwL.I wktí KZ _iæZc¥®Zv GLvtb Abgvb Kiv hvq | gyk®Kwj Lvb A_@wZtZ miKvtii fwgKvtK cộtcvIK wntmte c@Zôvi Dt``wM MồY Ktib | wZwb `wf§y c@Ztivtai Rb" PvDtji GKtPuUqv e"emv Ges iBvbx wbwl × Ktib | ÒwiqvR-Dm-muj wZbÓGi tjLK etjtQb th, gyk®Kwj Lvb Lv`" ktm"i `vg m fv ivLtZ LgyB mtPó wQtj b | wZwb abvt`i Lv`" km" gIRỳ KitZ w`tZb bv | c@Z mßvtnB Lv`" ktm"i evRvi `tii weeiYx ^Zix nZ Ges Mixe tjvtKiv mwZ"B wK`vg w`tq Gme wRwbm cî wKbtQ Zv Zjzbv Kti t`Lv nZ |

hw` t`Lv thZ th, Gme Mixe tjv‡Ki KvQ t_‡K PjwZ evRvi `‡ii PvB‡Z GK cqmvI tekx tbqv n‡q‡Q Zvn‡j wZwb tmB e"emvqx, gnj`vi I IRb`vi‡K bvbv fv‡e kwv¯ĺw`‡Zb| Zv‡`i‡K Mvavi wc‡U Pvwc‡q mviv kni tNviv‡bv nZ, wZwb miKvix KgPvix‡`i e"emv-ewvY‡R" GK tPwUqv AwaKvi eÜ K‡i cKZ.e"emvqx‡`i Rb" Dchŷ cwi‡ek mwó K‡ib| wZwb cKZ. e"emvqx‡`i h_vh_ ghv®v t`b|

grynnig kymbygtji vRKxq côtcvIKZvq bybyb aitbi wkí KviLyby Mto DtVvQj evsjyt`tki gmwjb cŵPxb Kvj t_tKB wekweL"vZ| Lóxa cü a kZ‡K iwPZ Ò‡cwicwn Ae w`GwiwÎavb mxó Mÿš′ißvbx c‡Y"i ZwiKva evsiv‡`‡ki amwib e‡⁻įil Dtj L AvtQ | beg kZvãxtZ Avie ewYK mjyvqgvb wj ‡L‡Qb th, evsj vt`k Ggb m≈ e⁻į ^Zix Kti hv Ab" t`k ^Zix Ki‡Z cv‡i bv| H e[−]¿GZB m² vQj th GKvU tcvkvK GKvU A½jxi g‡a" m¤ú¥€v‡e c**i**ek Kiv‡bv hvq| gNj kvmKMY evsjvq Kyco c[©]‡Zi Rb[°] ZyZyt[°]i iyRKyq c₀‡cylKZyq KyiLybyq KyR Kiyi myęay w[°]‡Zb| gmwjb Qyoyl †m mgq †ikgy l Kvcvm e⁻¿Zix nZ | GQvov cival t`i Rb" %Zix tmvbvi KvR Kiv Uvc Avie I cvitm" i Bvbx nZ | gNyj ev`kvniv civzvU amwi b kvoxi Rb[°] ZrKvtj 200 UvKv w`tZb| 1793 mvtj ewUk tewbqvt`i Avgtj tmB gmwi tbi `vg tbtg Avtm gvÎ 20 UvKvq| miKvtii mnvqZv Qvov tKvb wkíB uUvKtq ivLv hvq bv, gmwjb wkíI eyUk miKvtii gyvjgvb vetØlx gtbvfvtei Kvi‡Y aŸsm n‡q hvq| ‡m Avg‡j miKvix mnvqZvq RvnvR ev †bŠ wk‡í i e¨vcK DbwZ N‡UwQj | vmRvi †dWvwi‡Ki g‡Z, Av‡jKRvw`ĝvq ubugZ Rvnv‡Ri Zįzbvq PUMütg ^Zix Rvnv‡Ri AwaK K`i wQj | Zizt=~i mjyZvb MbyMZ gv‡b Dboz e‡j PÆMlig t_tK RvnvR ^Zix KivtZb| tfubkxq ch0K ugukiv etjtQb th, PUMlig I m>`xtc RvnvR ubgv\$Yi Rb" DcthvMx DrKó.. KvV cPiz cvI qv thZ | beve kvtq⁻¹/ Lvb (1664-1689 mvj) I beve gviRgyj v XvKvq i YZ i x ubgv^q Kwi tq Zv ht_k e⁻envi Ki‡Zb| beve gxiRgyjv cZłąłxR I gM Rj`m"‡j`i weif‡× XvKvq wbwgZ iYZix‡Z ‡bšhų cwiPvjbv Ki‡Zb| kv‡q ½ Lvb Rj`m"\$\vi KtVvi nt^l`gb Kivi dtj BstiR ewYtKiv e"vcK fvte Zvt`i e"emv-ewYtR" wewbtqvM ewx Kti/ mjyZvb wMqvmDÏxb AvRgkv‡ni Avg‡j (1389-1409 mvj) evsjv‡`‡k ^e‡`wkK evwY‡R¨i e`vcK c@nvi N‡U| Pxbv ch@K gvû‡qb Zviu eY®vq G mgỳct_ evsjvq vecjy evnewYtR"i K_v DtjlL Ktib| mgłÁx bi-Rvnvtbi åvZv Bełnxg Lvb evsjvi kvmK vntmte XvKvq Ae⁻vbKv‡j (1617-1623 mvj) †`‡ki Kwl, wkí, I evwY‡R[°] miKvix cộ‡cvIKZvq h‡_ô AMŴwZ jvf K‡i|‡m mqq ť tk hyweMb by _vKvq A_%bwZK KvhRjvc ewx cvq | XvKvi gmwjb I wmé gNji ivRcwievtii ivRKvq tcv1vtKi cůvb Dcv`vbiftc e["]eüZ ntZ ïiæKti/



ww yRwg`vi‡`i Rjyg-wbh@Ztbi weift× 1873 mv‡j cvebv ‡Rjvi wmivRMÄ gnKgyvq BDmglkvnx ciMYvq we‡`ŵn msNwUZ nq|cieZ@ZZve_ov‡RjvqI Qwo‡qc‡o|

G NUbvq euUk iv‡Ri UbK b‡o Ges Zviv clikv⁻Z_i AvBb ms‡kva‡b muµq nq| 1885 mv‡j û‡e½j clikv⁻Z_i AvBb0 Rvix Kiv nq| G AvBb hu`l ce@ZuPAvBb, ‡jvi Zjybvq DboZZi, uKš'Rug`vi I clikvi g‡a" ueivuRZ mgm"vi ‡Kvb Povš-mgvavb u`‡Z cv‡iub| un>`yRug`viMY 1885 mv‡ji clikv⁻Z_i AvB‡bi uei"‡× mg‡eZ nq Ges Zxe^a mgv‡jvPbv K‡i| Zviv ûv` euUk BuÛqvb G‡mvum‡qkb0 bv‡g GKuU msMVb MVb K‡i| G mgq evsjvq MfYP ‡Rbv‡i‡ji cuil‡` GKgv1 gyavjg m`m" m"vi %mq` Avgxi Avjx Qvov Avi ‡KD uQ‡jb bv|

WK GB mgq euUk fvitZi ivR%awZK cwigÛtj th DtËRbv cwÄfZ nw'Oj ZvtK ckwgZ ev wfbaLvtZ ckwnZ Kivi DtÏtk" BstiRiv fviZxqt`i wbtq GKuU msMVb Mto tZvjvi Dt``wM MbY Kti | G. I. wnDg bvgK GK BstiR AvgjvtK `j MVtbi `wqZit`qv nq | Z`wbšb euUk fvBmiq jW@nwWV\$Ai mt½ wg÷vi wnDg civgk@Kti ÒfviZxq KstMbhÓ bvtg GKuU `j MVtbi e`e`v Ktib | Gi djkbuZtZ 1885 mvtj G`j cbZwôZ nq | fvitZi wkw¶Z ga`weË tkWx A_&r ckvbZ wn`jvB KstMbmi cZvKvZtj mgteZ nq | DtjuL", ZLb fvitZ wetkIZ evsjvi wkw¶Z ga`weË ejtZ gj-Z wn` ym×uŵ vq t_tK AvMZ tjvKt`itKB tevSvZ | Zte G mgq wKQygygj gvbI G`tj thvM t`b | wKš'AwPtiB evj M½vai wZjtKi b`vq KwZcq KstMbh tbZvi DMÖwn` yRvZxqZvev`x Kg&vÛ gygj gvbt`itK KstMbh t_tK `ti tVtj t`q | gygj gvbiv Dcjwä KitZ _vtKb th, KstMbm thvM w`tq gygj gvbiv Zvt`i côvrc` Ae`v t_tK DtV AvmtZ m¶g nte bv | KviY KstMbh tbZZi.Avmtj wn`tj`i ~tKB fviZxq `f_@etj Pwjtq w`tZ Zrci uQj | gygj gvbiv ubtRt`i ivR%awZK I A_%awZK Kj`vtYi jt¶" BstiRt`i mvt_`i KIvKwl i Rb" 1906 mvtj Ògynyg g jM0 bvtg c_K`j MVb Kti |

bl qve Avãji j vZd l m[°]vi ‰q` Avgxi Avjxt

Dcgnut tk A‰a eulk muguR ev x kw³ i ‰lg gj-K bwZ I tkvIK tMvôxi ubg@ AZ vPvi I tkvItY AwZó ntq gyg gybiv wew'Obdēvte i "tL `voutZ ``i" Kti | gyg gybt`i cliZ BstiRt`i weifc gtbvfve Avtiv clip Zi nq | JcubteukK miKvtii `xNKly xb ‰ltg gj-K bwZi dj kluZtZ fvitZi Ab vb' AÂtj i gZ evsjv gyg gybiv cliq wech®-ntq cto | G Ae vq Eubk kZtKi u0Zxqvta®evsjvi gygnj g mgvtR bZlg tbZtZi Awefve NtU | bl qve Avãjy j wZd G mgq gyg gybt`i tbZzi. `vtb GuMtq Avtmb | wZub m`vi %mq` Avntgt`i gZ euUk miKvtii mvt_ %ewiZvi cwietZ®nnthvuMZvi bwwZ MbY Ktib | cieZktZ m`vi %mq` Avgxi Avjx Zviu mvt_ hŷ nb | Zvtii j ¶` uQj bZlg tcli]vctU wk¶v-`x¶v, e`emv-ewYR", PvKjx I RweKvi Dcvq BZ`w`i t¶ltî gyg gybt`i AbMbizv I cliZeUKZv` wifZ Kiv | Zviu DftqB tKškj untmte miKvtii mvt_ mnthvuMZv Kti miKvtii cliZ Avte`b-wbte`b Kti Ges t¶lî wetktI cliqvRb gZ miKvtii Dci Pvc muói cliZ şi"Zytivc Ktib | Zvtii GB tKškj cieZkKvtj LgyB dj clipyetj clipvetj clipvet ava msMZ kvmbZwušk c×wZtZ gyg gybt`i AwaKvi cliZôv Kiv | G msMVbuU cliZwôZ nevi ci wZwb gyg gybt`i AwaKvi Av`vtqi Rb` wewfbæ`we-`vI qv euUk ivtRi wbKU Dìvcb Ktib | m`vi %mq` Avgxi Avjx wj wLZ ûv` wi UU Ae Bmj vg0 Ges ûG wnt÷vix Ae Bmj vg ZrKvtj i wbKU Bmj vg GKuU hy®cYSI D`vi%bwZK ag%ntmte cwivPwZ jvf Kti |

evsjv‡`‡kvkívqbt

wkívqb ej ‡Z mvaviYZt Drcv`b‡K e§vb nq | G LvZ KvPugv‡ji i £c cwieZ® K‡i | GUvi bvg dig BDwUwjwUm, D`vniY `f£c Zjvv n‡Z e¯¿Drcv`b, cvU n‡Z e¯⊬ev Kv‡c® evbvb, avb n‡Z PvDj, PvDj n‡Z fvZ, Mg n‡Z AvU %Zix Kiv | m¥zivs Drcv`tbi Rb¨ côqvRb nq KvPugvj I côqvRbxq hšcvwZ | BbcVy n‡jB ‡Kej AvDUcVy cvI qv hv‡e | KviLvbvi Drcw`Z cY¨ weµtqi Rb¨ Dchŷ evRvi PvB | ‡µZvi wbKU ‡cŠtQ w`‡Z PvB cwienY e¨e¯v | cwienY e¨e¯vi DbwZi mv‡_ mv‡_ evRvi ew×. cv‡e Zvj wgwj‡q | cwienY e¨e¯vi AvIZvq GK ¯v‡bi gvbY ev GK ‡`‡ki gvbY Ab¨ t`‡ki cY¨ mvgM؇ffvM ev e¨envi Ki‡Z cv‡i | me c‡Y¨i R‡b¨B PvB AvawbK ,`vg e¨e¯v ev Lv`¨ c‡Y¨i Rb¨ PvB wngNi ev wngvMvi | G mg¯-‡fŠZ AeKvVv‡gv %Zix‡Z miKv‡ii mwVK mg‡q mwVK wm×vš=wb‡Z n‡e | Ab¯_vq wkí-evwYR¨ cônvi j vf Ki‡Z cv‡e bv |



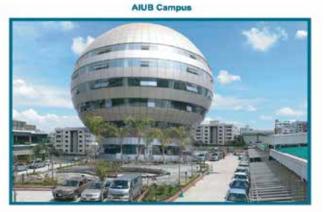


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30M Bridge



mej? Kvi Lvbvi Mí cůKškj x KvRx Avue` nvmvb e¨e¯vcbv cui Pvj K Kbud‡WÝ ÷xj ueui s tUK‡buj u?m uj t

eZĝvtb cwitek wechą GKuU eûj AvtjwPZ welq| wetk¦i mtPZb gvbţli GKuU jÿ" nt"Q Zvi me wKQtK hZUv m¤ ecwitek evÜe Kiv| cwitek evÜe avibvtK Avtiv KtqKuU cůZkã Øviv cůKvk Kiv ntq_vtK hvi gta" GKuU nt"Q MůY ev melç] GK K_vq ejtj melç gvtb nt"Q cwitek evÜe, kw³ mvkůpv, Avivg`vqK, ⁻v⁻'Ki| Můb wewì s ev melç ⁻vcbv eZĝvb mgtq LyB cwiwPZ| wkí KviLvbv GKuU t`tki RvZvq Dbqtbi Rb" Riaix| GKUv mgq wQtjv hLb KviLvbv gvtbB kã, atjv, Gtjvtgtjv, AveR®v GK K_vq A⁻v⁻'Ki cwitek egvtZv| Zte mgq e`tjtQ, gvbţli gvbwlKZv e`tjtQ| wekëvcx c®vg Z melç Avt>`vjtbi dmj wntmte melç KviLvbv GLb mviv wetkB cwiwPZ ntq DtVtQ|

wekê vcx So †Zvjv meg Av4>`vj‡bi †XD G‡m‡Q evsjv‡`‡kI | we‡kIZ bvbv ai‡bi Sv‡gjv †cwi‡q evsjv‡`‡ki ‡cv1vK wkí DrKI Zvq GLb Abb Zvq mvg‡b Gwl‡q Pj‡Q | ivbv cwRv aŸ‡mi †bwZevPK cŵZ "Qwe cvk KwU‡q meg KviLvbvi Dbq‡b evsjv‡`k GLb c<u>0</u>g mvwii GKuU bvg | 2011 mv‡j Bk‡i`x Bwc‡R‡W wfb‡UR †Wwbg ÷ wkVI BDGm M&b wewì s KvDw݇ji cwi‡ek evÜe m‡ev¶ wjW cwuUbvg mb` AR® †`‡k we‡`‡k e vcK Av4jvob ^Zix K‡i | Gi c‡i Gbfq, cwg, †iwg, GmwKD mn Av‡iv A‡bK, ‡jv cwuUbvg mvuU@vBW KviLvbv †cv1vK wkí A½‡b D`vniY ^Zix K‡i | evsjv‡`‡k cwi‡ek evÜe KviLvbv wbgvŧbi e vcv‡i AvMb I D‡``W ^Zix n‡q‡Q | Av‡iv †ek wKQziawPkyj †cv1vK e emvqxiv Gwl¥q Av‡mb cwi‡ek evÜe tcv1vK KviLvbv wbgvŧY | KgwcU M&b wj d GgbB GKuU KviLvbv hv BDGmM&b wewì s KvDwÝj KZK.cwi‡ek evÜe meg KviILvbv wn†m‡e †Mvì mvuU@d‡KU AR® K‡i‡Q | evsjv‡`‡k i ¯bvgab¨ wkí †Mvôx Bqy M&c Gi KY&vi |

meß KviLvbv gvtb meß istqi wKsev meß MvQcvjvq tNiv tKvb KviLvbv bq| eis GKwU ~vcbv KZUKzcwitek evÜe Zv wbb\$qi Rb[¬]wbw`@ wKQzc[¬]viwgUvi w/K Kti t`qv nq| tek KtqKwU ctqt>U GKwU febtK wePvi Kti meß ev cwitek evÜe wntmte Gi Ae⁻vb tNvIYv Kiv nq| meß [¬]vcbv memgqB cwitek Ges Kvh®jvtci gta[¬]GK aitbi fvimvg[¬]eRvq titL KvR Kti| GK`g cwiKíbv t_tK [¬]iæKti bKkv [¬]Zix, feb wbgv[®], cwiPvjb, iÿYvteÿY, ms[¬]vi Ges GgbwK tft½ tdjv tKvb wKQB Gi evBti bq| BD Gm Mib wewis KvDwÝj c@wZZ wjW (wjWvikxc Bb GbwwR[®]GÛ Gbfvqibtg>Uvj wWRvBb) mwUiRdtKkb wmt÷gwU mviv cw_exe[¬]vcx tewk Rbwcåy Ges mgv[¬]Z| Avgvt[¬]i t[¬]tki tcvIvK wkí gj-Z BDGmwRwewm t_tK wjW mb[¬] wbtq_vtK|

Bqy Måtci cwitek evÜe meß KviLvbv ubgvåb BD Gm Måb wewis KvDwÝtji h_vh_ ubt` Rbv tgtb KviLvbvi mKj uWRvBb Ges ubgv[®] KvR m¤úbæKiv ntqtQ | c0_ugK cwiKíbvq KviLvbvi tgvU GjvKvi wekvj RvqMv GK`g tLvjv ivLv ntqtQ Ges cvtq nvUvi c_ Qvov evuK RvqMv tXtK t`qv ntqtQ AKwÎg meßRi Pv`ti | jvMvtbv ntqtQ t`kxq c"RvuZi wewfbæMvQ | ce[®] cwðtg c0jv¤Z ÷xj ÷ tKPvti ubugZ-26,000 eM@gUi AvqZvKvi febuU Kt¤úvuRU ubU KviLvbv feb untmte e"eüZ nte | gj-KviLvbv feb Ggbfvte Kiv ntqtQ thb w`tbi Avtjv mtev[®] e"envtiB Drcv`b Kvh£ug m¤úbæKiv hvq | KviLvbvi Af`šlixY cwitek ⁻t⁻'Ki Ges ktugKt`i gvbumK weKvtki mnvqK | Kg®tj chMB Rvbvjv Ges ⁻Q Kutpi t`qvj Pviw`tKi megRi mvt_ KviLvbvi wfZtii cwitektK GKvZ_iKti tZvtj | we``g mvkqx hš¿e"envi Kti KviLvbvi tfZti cwi"Qbægŷ evZvtmi c@vn Ges mnbxq ZvcgvÎv ubuðZ Kiv ntqtQ |

cwitekevÜe feb wbgv[®]b GKwU jiaZcY[®]melq nt"Q wbgv[®] tKŠkj Ges wbgv[®] mvgMØ| KviLvbv feb wbgv[®]b mtev[®] mZKZv tgtb Kiv ntqtQ| wbgv[®] KvtRi ïiyt_tKB GB mZKZv ïia! dvDtÛktbi Rb[°] gwU KvUvi mgtq Dctii ⁻ltii De[®] gwUtK Avjv`vfvte msiÿY Kiv ntqtQ| feb wbgv[®] tktl G gwUtKB Avevi wewQtq t`qv ntqtQ evMvb Ges jb GjvKvq| wewfbæ wbgv[®] DcKiYtK Avjv`v Avjv`v RvqMvq jwQtq ivLv ntqtQ| dtj GKw`tK thgb Avtkcvtki cwitek bó nqwb tZgwb wKQz DØZ Ask clyivq e[°]envi Kivi mthvM ntqtQ|



mvaviYfvte Avgut`i t`tk ubgu? mvgMØ untmte iW, umtgvU, evjyKsuµtUi e"envi ntq AvmtQ| uKš' eZĝutb cbuy³ i mtevÆg e"envi Ges cvkvcvuk cuitek evÜe untmte mvkåu gtj" ucötduetKtUW u÷j ÷tKPvtii u`tK ubgu?vt`i AvMb evotQ| u÷tji ^Zwi AeKvVvtgvi tÿtÎ GKvavti eR®thgb Kgvq tZgub ubgu? mvgMØ cbyte"envi Kivi KvitY GuU mvkåu u÷j gj-Z cbyte"envithvM" ubgu? mvgMØ Ges cåq 40% u÷j tgUvj ^Zwi nq ~Cvc t_tK| ZvB GtZ cwitetki Dci veifc cåZvµuqv cote bv|

KgwdU MWb wj‡di m¤ú¥®AeKvVv‡gv‡ZB i‡q‡Q GB c"hw^gi m‡effÉg e"envi| c<u>"</u>gZ w÷j ÷îKPv‡ii wWRvBb| AZtci w÷j †gUv‡ji Qv`, wmwb, M"vjfvbvBR ÷îKPv‡ii †WwKs Ges feb ^Zwi‡Z Ab"vb" hv jv‡M Zv cWq meB w÷‡ji ^Zwi| KswµU Kjv‡gi cwie‡Z®Av‡Q w÷j Kjvg| w÷j exg¸ţjvi Dci wQ`ħŷ B‡Ui †`qvj Ges 3.5 BwÂi XvjvB Qv`| AwMœwbivcËvi welqUv gv_vq ‡i‡L w÷j Kjvg¸ţjv‡K †X‡K †`qv n‡q‡Q AwMœnvqK is‡qi Avei‡Y|

KviLvbwU %Zwi Kiv n‡q‡Q, cwi‡ekevÜe DcKiY I cồng e¨envi K‡i | wbgf DcKi‡Yi 90 kZvskB ‡`kxq Drm †_‡K msMồ Kiv n‡q‡Q | Kv‡V ‡cvov‡bv BU e¨envi Kiv nqwb | Af̃šlixY ‡`qv‡j ¯î¯'m¤§Z %Re is e¨envi Kiv n‡q‡Q | thme DcKiY evB‡i †_‡K msMồ Kiv n‡q‡Q †m,‡jvi h_vh_ cwi‡ek evÜe mZ¨qb cÎ hvPvB K‡i tbqv n‡q‡Q | ÔwimvBwKsố c×wZ‡Z Kiv n‡″Q KviLvbvi eR¨@`e¯vcbv | cwb cwi‡kvab K‡i e¨envi Dc‡hvMx Kiv n‡e |

evsjv‡`‡ki †cöÿvc‡U cwi‡ek evÜe meß; KviLvbv ev¯Évqb Lgy KwVb †Kvb KvR bq| we‡kI K‡i BDGm Mxb wewìs KvDwÝţji MvBW jvBb AbgviY K‡i ‡cvlvK KviLvbv wbgv? †KejB D‡``v‡Mi e`vcvi gvÎ| Avgv‡`i †`‡ki ZvcgvÎv mnbxq chv?qi| Lgy Aí wKQzmgq e`ZvZ Avgv‡`i chvB mh?ljvK Av‡Q, Avgv‡`i †`‡ki gwU AZ`šĺDe?, Aí cwikôg meţßri mgv‡iv‡n †Q‡q hvq Pviw`K| cwb GKwU mjyf Ges mnR côc`' Dcv`vb| me wgwj‡q côKwZK m¤ú‡`i †Kvb Afve †bB| côqvRb ï ay GB m¤ú‡`i môy e`envi Ges côKwZ. I cwi‡e‡ki GB ^ewP·K a‡i ivLv| KgwdU Môb wjd meß; KviLvbvi D‡``WM wb‡q †`‡ki cwi‡ek msiÿY Av¢`vj‡b m‡PZbZvi cwiPq w`‡q‡Q|

cwiţek evÜe mej Kvi Lubvi ^ewkô n l qv DwPZ ‡h mej kt e "envi Kiţe Zvi KgPvix I kligKţ`i kwi ixK I gubumK myZv Ges Drcv`bkxj Zvi Ku‡R | KgwdU Mlib wj d Kvi Lubvq e "envi Kvixt`i Rb" Avivg`vqK Ges wbivc` Kg®wiţek wbwôZ Kivi †Póv Au‡Q | feţbi ZucgvÎv wbqšţYi Rb" Quţ`i Dcţi cwj KbwµuţUi Aujv`v GKwU ¯li t`qv Au‡Q | Zvi Dcţi I Avevi Zuc wbţi vax istqi clijc t`qv Au‡Q | Rubujvi MwmI weţkI aiţbi hv Auţiv clieţk munuh" Kiţe wKš' Zuc clieţk evav t`ţe | GK K_uq ejv hvq cwi Kwi Z bKkv Ges wbgv? tKŝkj I DcKiţYi e "enuţi GKwU KuhRi cwiţek evÜe Kg® cwiţek ^Zix Kivi ţPóv cliksmbxq |

Kve® ubtmiYBmÿtZ cwiţekev`xAv\$`vjb µgvšţq kw³kvjxnt"@A_v@mKj ukí KviLvbviRb"Kve® dzbuc@Uc*[ZKiv GK mgq eva"ZvgjyKntq cote|GLbB hvt`i cÜvZ_vKţe bv Zvt`itK nVvrKţiB eo aiţbi e"emwqKSwokt gvKwejv KiţZnţe|mgvMZ ev^bZv ej ţQ mviv cw_exi gZ evsjvt`ţki ukí A½bţKI AvR ţnvKKvj ţnvKAek"B cwiţek evÜe ukţí i∫cvšhiZnţZnţe|KgwdUMåb wjţdi gţZv meß KviLvbviMí ştjvnţq DVK evsjvt`ţki AeKvVvţgvMZDbqţbi cåZ"Qwe|







msev` c‡Î i gy_gy_x tavt ivtk` Lvb

‡Pqvigʻvb gWvY®÷iKPvm¶jug‡UW mvsMVubK m¤úv`K ÷xjuewìsgʻvbglʻvKPvivmGʻv‡mvm‡qkb Ae evsju‡`k (GmueGgG) I cwiPvjK evsju‡`k B‡ÛwUsG‡R>Um&G‡mvm‡qkb|

musewi K tevsjuti tki ukí veKutk ÷xj vewi s vktí i m¤đebv KZUJK?

tgvt ivtk` Lvb t Avcvbvi clkub evsjvt`tki eZĝvb weKvkgvb A_%bwZi tclývctU LgvB Zvrch@Yt tf%vZK AeKvVvtgv %ZixtZ cllqvRb tUKmB clng³ Avi cwitek evÜe Kgtýî | KviLvbwU ntZ nte DbHỹ Avi wbivcÉvi Rvtj cwitewóZ | KviLvbv feb wbgvtY hw` iW, BU, evj ywmtgvU BZ'w` e'envi Kiv nq Zte Zv eZĝvb fwgK¤ú cleb wek¦tclývctU LgvB SubCcY®Ges Awu_K fvteI mvklpv bq | Gtýtî wcltdwetKtUW ÷xj wewì s clng³ KvhKi fwgKv ivLtZ cvti | KviY fwgKt¤ú ÷xj wewì s mntRB wUtK _vKtZ cvti | ïayZvB bq ÷xtj `Zix fetb Ae "vbiZ gvbly I Ab'vb' m¤ú`I miynýZ _vKte | wcl tclwetKW ÷xj wewì s clng³tZ mgq mvklp nq d'v±ix tktWi týtî wZb fvtMi `By fvM Avi eûZj fetbi týtî Qq fvtMi cvDrfvM | Awu_K mvklp nq d'v±ix tktWi týtî wZb fvtMi GK fvM | Zte eûZj fetbi týtî LiP tekx nq Qq fvtMi GK fvM Zte mgq wnmve Kitj GLvtbI Awu_K fvte mvklp MB nte | th tKvb wkí weKvtk miKvix mnvqZv gly' fwgKv cvj b Kti _vtK | wKš' Avgvt`i t`tk tKvb miKviB wkí evÜe bwz Aej ¤b Kti evtRU clopb Kti bv | Gevtii 2015-2016 A_@ eQtii evtRUI Zvi e'wZµg bq | Avgvt`i GB wktí Gwltq AvmtQ GK`j Ziab Dt`'v³v hviv t`tki tmiv wekµe``vq ntZ clny³ we``vq wWwlahvix A_ev D''P wkÿvq wkwÿZ | Zviv miKvix mngeav ewÂZ ntj I tgav, mZZv Avi mvnm wbtq Gwltq PtjtQ `evP MwZtZ | GtýtÎ msewi K fvtqiv _iaZcY@fwgKv cvj b KitZ cvtib | evsj t`tk cD'z MYgva¨g itqtQ | MYgva¨tg MVbgj-tj Lbxi gva¨tg ÷xj wewî s wktíi cD'v I clnvi NUvtbv m¤e etj Awg gtb Kwi |



musewikt Av_@mugukRK Dbopb, ‡eKviZinum Ges cui‡ek i¶vq Gukí KZUKyfugKv cvjb Ki‡Qev m¤tebv KZUK?

tgvt ivtk` Lvb t GB wkínU köy Nb nIqvq Av_@nvgvnRK Dboqb I teKviZinntm LoyB Zvrch@¥@fngKv ivLtZ cvite eZgvtb GB wktí (clZ`ÿ I ctivÿ)`ÿ-A`ÿ ngtj cöq 3.5 jÿ gvbly Kg®Z AvtQ| wKš'miKvix mnyeav I RbmtPZbZv eny× KitZ cvitj GB wktí b*bZg 30 jÿ Rbkw³ KvtR jvMvtbv m¤@| cwi"QboaKg@cwitek I melov evsjvt`k MotZ ntj Avgvt`itK wcÖtdne#KtUW ÷ xj newi`s cöny³ i gva"tg me aitbi feb ubgv#Yi w`tK GwMtq AvmtZ nte| netk¦ Ges evsjvt`tk AnaKvsk MäY ctR± GLb GB cöny³ i gva"tg ubngZ nt"Q| Loy Kg mgtq ubgv® KvR m¤úbæKiv hvq neavq Kgms¯vbI `åZ mujo nq| wcÖtdne#KtUW ÷ xj newi`s Øviv nbngZ tfŠZ AeKvVvtgv mgn=tekxifiMB Kjvg gŷ nIqvq gj-abx hšçvnZ emvtZ muyeav nq Ges Kg®cnimiI nmwfj newi`s Gi Zjzbvq AnaK cvIqv hvq| hv GKRb nkí Dt``v³vi Rb``mnvqK ntmte KvR Kti|





mvsewik t AeKvVv‡gv Dboęb, we‡kl K‡i ‡hvWv‡hvM e[°]e⁻vi Dboę‡b wc«‡dwe‡K‡UW ÷xj wewis wk‡íi m¤¢lebv evsjv‡`‡k KZUv?

tgvt ivtk` Lvb t Avgvt`i t`tk ⁻Uxj wewì s wkíwU bZb nIqvq miKvix I temiKvix AeKvVvtgv Dbqtb tZgb jiaZ_i cvt"Q bv| A_Q GB wktíi gva"tg Avgvt`i t`tkB kZ eI®cte epr epr AeKvVvtgv ubwg2 ntqtQ| iv⁻U-NvtU Avgvt`i miKvix Kg@ZMY hLb Pjvtdiv Ktib ZLb Zviv m¤&Z NygtqB cvi Kti t`b| cØKŠkj wekhe`"vjq,tjvI wVK tZgwb, Zvt`i cvV" mPxtZI wcÖtdwetKtUW (evsjvt`k cØKŠkj wekhe`"vjq t_tK wmwfj BwÄwbqwvis G GB RjvvB 2015 tmktb hviv tei nte Zviv c<u>0</u>g c&uZôvubK fvte ÷xj wWRvBb wktL tei nte) ÷xj ÷0KPvi covtbv nq bv| evsjvt`tki me@pr tij weR (Kwóqvi nvwVÄ weR) Kwóqvi MovB b`xi Dcti Kqv tij weR, [^]fitei [^]fie b`xi Dci tij weR meB wcÖtdwetKtUW ÷xj wewì s c&y²tZ wbwg2| GB tij tmZz,tjv meB weWUk kvmbvgtj GLb t_tK kZ eI®cte@bwg2 ntqtQ hv AvRI ÎawUnxb I tKvb i/c tgivgZ ev ms⁻vi QvovB mPj itqtQ| wKš′tmBw`b wbwg2 hgbyv tmZtzZ (eZ@vtbi e½eÜztmZ)z dvUj t`Lv w`tqwQtjv hv tgivgZ Kiv ntqtQ| Avgvt`i t`tki AvBb cØYZvMYI Zv t`tLb wKbv Avj wnB Rvtbb!

eZĝvb †c"ÿvc‡U cÙv †mZiz g‡Zv eo †mZzwU Aek"B wcë‡dwe‡K‡UW ÷x‡ji gva"‡g wbgv? Kiv DwPr KviY wmwfj Kb÷łKk‡bi Zjzbvq ÷x‡ji gva"‡g ‡f\$Z AeKvVv‡gv AwaK ÎawUg³ Kiv m¤¢e| ïayZvB bq ÷x‡j wbwg?Z n‡j †mZwUi IRb K‡g Avm‡e Aš{Z 30 fvM hv †mZwU‡K `xNR*xeb `vb Ki‡e| dvUj aivi m¤¢bv ï‡b"i ‡KvUvq †b‡g Avm‡e| wbgv? e"q Kg‡e Ges wbgv?Y mgq Kg jvM‡e| ÷x‡ji gva"‡g GB †mZwU wbwg?Z n‡j †mLvb †_‡K †h A_®I mgq mvkůj n‡e Zv w`‡q ‡`\$jZw`qv-cvUwiqv c‡q‡J w0Zxq cÙv †mZywbgPY Kiv hv‡e|

evsjvť k GKuU b`xgvZK.ť k| mviv ť tk b`x-bujv, Lvj wej I tKtbj Quotą uQuUtą itątQ hv ť tki thuMuthuM e"e" u "weiZv muó Kti titLtQ| GB mKj b`x-bujv, Lvj wej I tKtbj ţtjvi Dci w`tą hw` ucÖtdwetKtUW ÷xtji gvatg tmZz ubg@Y Kti ť `qv hvą Zvntj Kg mgtą I umufj Kb÷0Kktbi Zjzbvą gvÎ 30 kZvsk LitPB tm tjv ubgv@ Kti RbMtYi PjvPtji Rb" Db\g Kti ť `qv m¤e| GRb" `iKvi miKvtii um×vší Avi cÖKŠkjxt`i cÖqvRbxq `ÿZv I Ávb| `ÿZv eu×i Rb" ÷xj uewi s g"vbgd"vKPvivm@G"utmumtqkb Ae evsjvt`k KZ&ÿ cÖKŠkjxMtYi Rb" uetkI KgRvjv I cÓkÿY cÖvtbi Rb" cÖqvRbxq e"e" V MbY KitZ cvti|





musewik t ÷xj wewis Avevmb wn‡m‡e KZUv Dchy³? Avevmb msKU ‡gvKv‡ejvq Avcbviv KZUK Avkvevix? Px‡b ‡hgb AwZ Aí mg‡q wgwb ~wB wmwUi gZMMbPym¤^feb wbg%b K‡i ZvK jwM‡q wi‡"Q, Avgy‡`i‡`‡k Zv wK m¤@ n‡Z cv‡i bv?

tgvt ivtk` Lvb t kZfvM Dchŷ | fwgKt¤úi K_v wPšk Kitj Avgvt`i gtZv wb¤æAvtqi I NbemwZ c¥%kntii Rb" wmwfj Kb÷łKktbi gva"tg feb wbgv? Kiv DwPZ-B bq | RbmtPZbZv mwó KitZ cvitj Avgiv LyB Avkvev`x | Avgiv gtb Kwi cywb XvKv Ges AcwiKwiZ bMivqb tjvtK cwiZ³ tNvIYv Kti GLbB miKvtii DwPZ chrB iv⁻/NvU titL AvawbK nvDwRs Gt÷tUi AvIZvq Gtb wc⁰tdwetKtUW ÷xj wewis Gi gva"tg 60 t_tK 80 Zjv feb wbgv? Kti MůnKt`i gta" evUb Kti †`qv| bqtZv Avjwn& bv Kiab tKvb eo aitbi fwgK¤ú AvNvZ nvbtj Avgvt`i dvqvi mvwfm I wmwfj wWtdÝ Ges tmbvevwnbxi th`kv ZvtZ 1000 gvblytKI D×vi Kiv m¤ê nte bv | PxbvivI thgb gvbly Avgviv evsjvt`kxivI w/K tZgwb gvbly I iv cvitj AvgivI cvie | cvitZ Avgvt`i nteB KviY 55 nvRvi eM®vBtji GB tQvÆ GKwU t`tk Avgiv 16 tKwU gvbly emevm KiwQ | Avgvt`i th mg⁻(fvBtqiv wet`tki gwUtZ KvR Kti (k@gK wntmte Ges kwwśl c@Zôvq) mlyvg AR® KitZ cvti Zviv t`tki gwUtZ KvR KtiI t`tki fvegwZ® A_®wZtK GwMtq wbtZ cvite |

5| fwgK¤ú ‡gvKv‡ejv wKsev ivbvcvRv, ‡⁻úKUwg Mv‡g®‡mi gZ feb a‡mi gZ Aviwmum wbwg® feb wbg%b Î*wURwbZ `NY®bvi nvZ ‡_tK i¶v ‡c‡Zwc«‡dwe‡K‡UW ÷xj wewi s KZUv mnvqK n‡Z cv‡i e‡j Avcwb g‡b K‡ib? we‡kI K‡i ivbvcvRv I ‡⁻úKUwg Mv‡g®Um feb `Ny®bvi Kvib‡Y ewnwe¶kAvgv‡`i Mv‡g®Um wkí m¤ú‡K®th ‡bwZevPK aviYv %Zwi n‡q‡Q Zv KvwU‡q DV‡Z Avcbviv Kx Ki‡Z cv‡ib?

tgvt iv‡k` Lvb t ivbv cwRvq ïayth wbgv♥ ÎawU wQ‡jv Zv wKš′bq| tmLv‡b Kv‡Ri †Zgb ‡Kvb cwi‡ek ivLv nqwb| Aí RvqMvq AcwiKwíZ hšcvwZ ¯vcb Kiv n‡qwQ‡jv| we‡kI K‡i Zviv fe‡bi wewfbœ‡dv‡i D"P gvĨvi fvBţekb mwóKvix †Rbv‡iUi ¯vcb K‡iwQ‡jv hv LgyB Ab"vq| Rjvkq ev tWvev fivU K‡i LiP Kgv‡bvi Rb¨ h_vh_ cvBwjs bv K‡iB febwU wbg@Y Kiv wQ‡jv eo ai‡bi Aciva hv ÿvgvi A‡hvM"| Avgiv gvbţJi Rxeb I m¤ú` wb‡q wQwbwgwb †Lj‡Z cwibv| A_© DcvR@B thb e"emvq ewvY‡R"i GKgvÎ jÿ" D‡Ïk" bv n‡q hvq ‡mw`‡K mK‡ji †Lqvj ivLv`iKvi|

÷xj wewis Givbv cwRv ev t⁻úKUlig Mutg\$Utmi gtZv tKvb g`wmf`N@bvi m¤@bv tbB| KiY GB aitbi fetb tg¤vi ţtjv Avjv`v-Avjv`v fvte bvU-tevtëi gva"tg hŷ Kiv _vtK Ges Qv` wbwg2 nq mve-extgi Dci tgvUv cixtZi mvU fvB Kti wewQtq w`tq Zvi Dcti AtcÿvKZ.cvZjv XvjvB Kiv nq hvi I Rb AtbK Kg _vtK| bvU-tevtëi gva"tg hŷ _vKvi KvitY ÷xj wewis G ht_ó t`vjbv¼ _vtK etj mvBtKvb ev fwgKt¤úi gtZv g`wmf` N@bvq mntRB `ytZ cvti|

Mv‡g@Um ev th tKvb feb hw` wc#tdwe‡K‡UW ÷xj cħy³‡Z wbwgZ nq Z‡e Kv‡Ri cwi‡ek Ges wbivcËv `§-B wbwðZ Kiv hv‡e Avi we‡`‡kI Avgv‡`i nviv‡bv †MŠie Avgiv wd‡i cv‡ev/



musewi K tevsjut`‡k ucë‡due‡K‡UW ÷xjuewi suk‡íi mPbv ‡Zv nq 2003 mu‡j, Gici ‡Zv GK hM cvi n‡q ‡Mj | ‡m Zyibuq G ukí cëZïvkv AbhvquueKukZ n‡q‡Q Kx? ue‡kI K‡i ukcuewi suk‡íi Zyibuq? G`¥Uv ukíB ‡Zv GKB mg‡q hvÎvïi" K‡i‡Q?

tgvt ivtk` Lvb t bv | Avmtj GB uktí hvĨv ïiæntquQtjv 1999 mvtj | ZLb gj-Z uet`k t_tK ÷vj ÷iKPvm@uewì s Avg`vbx Kti d`v±ix tmW _tjv ubgv? Kiv ntZv | ZLb Avgiv hviv GB tUtW KvR ïiæ Kwi ZLb ukí Dt``v³vMtYi Øvti Øvti thtq e§vZvg th, Avcbvi d`v±ix tmW ucêtduetKtUW ÷vj ÷iKPvtii gva"tg `Zix KitZ | ZLb Zvt`i ubKU Avgvt`i GB uewì s cħuŷ³i avibv bZb gtb ntZv | dtj ZLb GKuU tmW uewì s ueµq Kiv LøyB`iæn e`vcvi uQtjv | uKš'GLb Avi KvDtKB GB cħuŷ³i Avibv bZb gtb ntZv | dtj ZLb GKuU tmW uewì s ueµq Kiv LøyB`iæn e`vcvi uQtjv | uKš'GLb Avi KvDtKB GB cħuŷ³i K_v eußtq ejv cðqvRb cto bv | dtj Avgvt`i cữ'vkv Abbyvqx Avgiv mvaviY ukí Dt``v³vMtYi ubKU cħuŷ³vUi mnRjf`Zv I MħYthuM`Zv my`i `ÿZvi mvt_ tc\$tQ u`tZ tctiuQ | ucêtduetKtUW ÷xj ÷iKPvi uewì s GLb GKuU ukí LvZ untmte miKvix īKuZ.jvf KtitQ, GUv Avgvt`i GKuU ueivU AR® | ukc uewì s ukí etÛW I q`vi nvDR muġavi gva"tg thLvtb ïY``ité KvPv gyj Avg`vbx KitZ cvitQ tmLvtb miKvi Avgvt`i mvt_ uegvZv mj-f AvPiY KitQ Ges tKvb tKvb tÿtÎ m¤ú®uqZ uewì s Avgv`vbxi Dci 1% ev ïY``fvM Kivtivc Kti Avgvt`i ukí ueKvtki tÿtÎ Ašlivq muǿ Kti titLtQ | Avevi Btj±ibK I ucûU uguWqvtZ Avgvt`i ukí ubtq tZgb tKvb AvtjvPbv tbB uKš'ukc uewì s ubtq e`vcK AvtjvPbv I cðvibv we``gvb |

musewi K t GB wktí wewbtqwW KZUv jvfRbK I wbivc`?

tgvt ivtk` Lvb t mKj e"emvtZB jvf-tjvKmvb AvtQ| Zte GB wktí i Dt``v³vMYtK Aek"B KwwiMix Ávtbi AwaKvix ntZ nte| Ab__vq tjvKmvb Kivi m¤&bv tekx| wewbtqvM wbivcËvnxb ZLbB nq hLb bv e\$ wewbtqvM Kiv nq A_ev AwZ Drmvnx ntq th tKvb e"emvtq cwB wewbtqvM Kiv nq| Avcwb th e"emvi 100 fvM bv e\$ wewbtqvM Kiv nq A_ev AwZ Drmvnx ntq th tKvb e"emvtq cwB wewbtqvM Kiv nq| Avcwb th e"emvi 100 fvM bv e\$ teb tm e"emv hZB jvfRbK tnvKbv tKtbv tmLvtb wewbtqvM Kiteb bv| Avcwb wbtR tevtSb bv wKš'Avcbvi cvU®vi tevtS tm e"emvtZI cwR wewbtqvM Kiteb bv Kitj Avcbvi cwR nvwitq hvI qvi m¤&bv 80 fvM| AvcbvtK Aek"B mswkø e"emv m¤útK®100 fvM RvbtZ nte| Zte Awg gtb Kwi Avgvt`i GB wktí i fweI"Z L&B fvtjv KviY ÷xj ÷iKPvti wbwgZ feb me wetePbvq wbivc` I `izZ ev⁻évqb thvM" I cØqvRtb `izZ mwitq tdjv ev L\$ totkx`teb m¤&| fweI"tZ Gt`tki gvb1y Zvt`i emevtmi Rb"I ÷xj ÷iKPvtii gva"tg Nievox wbgv¶ Kite| tmw`b Avi tekx`ti bq|



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mvsewik teZgv4b Gwk‡íi veKv4ki ‡¶‡Î‡Kvb Ašivqi‡q‡QwK? Geïvcv4i miKv4ii c¶‡_‡K Avcbviv Kxai‡Yimn‡hwMZv cÖZïvkv K‡ib?

tgvt iv‡k` Lvb t Avgv‡`i GB wk‡íi cầvb Ašĺivq n‡jv miKv‡ii fjy wkí bwuZ| wk‡íi Rb" KvPvgv‡ji Dci †hgb ïé Kgv‡bv `iKvi †Zgwb Avevi H wkí‡K iÿv Kivi Rb" m¤úb®mqZ H c‡Y"i Avg`vbxi Dci m‡e®P Kiv‡ivc KivI miKv‡ii `wmqZ_i| miKv‡ii DwPZ Avgv‡`i GB wk‡í e‡ÛW Iq"vi nvDR myeæv †`qv, †`‡ki ¯¢‡_® wkívq‡bi ¯¢‡_® Ges mKj ‡ÿ‡Î m¤úb®mqZ ÷xj wewì s‡qi Dci m‡e®P Kiv‡ivc K‡i GB wkí‡K wbivcËv `vb Kiv| miKvi wb‡R wb‡R †Kvb Dbqab gj-K KvR Ki‡Z cv‡i bv| miKvi‡K Aek"B ‡emiKvix D‡`"v³v‡`i Kv‡Ri cwi‡ek K‡i w`‡Z n‡e| Zvn‡jB ‡Kej †`‡ki cĺKZ. Dbqab Kiv m¤ê n‡e|

mvsewik t G chš@Avcbvt`i ‡Kv¤úvbx KZvU cľKí ev evqb Ki‡Z ‡c‡i‡Q ev Avcbviv KZUK mdjZv AR® Ki‡Z ‡c‡i‡Qb e‡j g‡b K‡ib?

‡gvt iv‡k` Lvb t gWvY[©]÷®KPvm¶yj ug‡UW G ch€lfQvU-eo Qq kZwaK d"v±ix wewi s mdjZvi mv‡_ Zvi M&nKM‡Yi wbKU n⁻lišli K‡i‡Q| †Kv¤úvbxi †hvM"Zv Ablyvqx GB msL"v Lyv †ekx bq| gWvY¶msL"vi Zyżbvq ¸YMZ gv‡bi w`‡K ‡ekx ¸iæZ_i †`q| AwaKš-gWvY[©]÷®KPvm¶yj ug‡UW wba®niZ mg‡qi g‡a" cØR± n⁻lišli K‡i mbyv‡gi mv‡_ e"emvq Kvh₽ig cwiPvjbv K‡i Avm‡Q| †Kvb †Kvb †ÿ‡Î gWvY[©]†`‡ki eņ,Ëg cØR±I AZ"šl`ÿZv I mdjZvi mv‡_ m¤úbœK‡i evRv‡i mbyvg AR® K‡i‡Q|

mvsewi K t cieZnęZ Avcbvą`i wetkl cwiKíbv Kx? wetkl Kti Avevmb, cheb, Kgnikqvj feb wbgn? ev AeKwVvtgv Dboqtb Avcbvi wetkl tKvb Dt``vMwbt"Qb?

tgvt ivtk` Lvb t Avgvt`i jÿ" I Dtİk" nt"Q t`tki tUKmB Dbqtb mivmvi fwgKv ivLv| wktíi AeKvVvtgv hw` tUKmB Ges Kg@witek evÜe bv nq Zvntj cKZ.cÖl¢te `xN©tgqv`x Dbqb m¤€ nte bv| wkí Dt`"v³v Ges miKvitK Avgiv e§vtbvi tPóv KiwQ, mKj tfŚwZK AeKvVvtgv wcëtdwe‡KtUW ÷xj wewìs cồmy³i gva"tg Kivi Rb"| tmB AeKvVvtgv ntZ cvti d"v±ix wewìs, Avevmb cKí, chếb tK>`å cvPu ev mvZ Zviv AvambK tnvtUj, ewYwR"K feb, moK tmZztij tmZz BZ"wi]

Avgvt`i Dt`"vM ubtjB me ntq hvte bv| tmtÿtÎ msukú KZVe"w³t`i GuMtq AvmtZ nte| ejtZ cvtib KZPe"w³ tK? DËi nt"Q, mKj `wqZkxj e"w³| thgb, gvbbxq cåvbgšx, mKj gšyvjtqi gvbbxq gšxMY, muPeMY, mKj `Bi Ava`Btii cåvbMY, cåK\$kjxMY AvaKš-mtePP Av`vjtZi vePviKMYI tf\$Z AeKvVvtgv Dbqtb vcåtdvetKtUW ÷xj vewis cåvg² e"envtii e"vcvti Zvt`i vm×vš(cåvb KitZ cvtib| ivbv cvRv ev Ab"vb" "vcbv a"tmi ci cåZ"tKiB DvPZ vcå tdwetKtUW ÷xj vewis cåvg² e"envtii gva"tg Zvt`i "vcbv ubgv? Kiv| Avgiv Avgvt`i GB cåvg²i ctÿ cåvi c?vibv Pvjvtbvi Rb" tek vKQzDt`"vM vbtqvQ| thgb, cåKškjxt`i vbtq vevfbæmfv, tmugbvi, vmt¤úvvRqvg| cåKškj wekve`"vjtqi vkÿKMYtK Avgvt`i d"v±ix cwi`k& Kivtbv, Zvt`i t_tK civgk®MtY I cvV"mPxtZ vcåtdvetKtUW ÷xj wewis cåvg² vkÿv`vtbi Rb" DØy KiY| cåKškj vekve`"vjq ntZ cvm Kiv QvÎ-Qvîxt`itK Avgvt`i cåZôvtb ByUvbx® Kivtbv nt"Q| tf\$Z AeKvVtgv %ZixtZ hviv KÝvtëyU vntmte KvR Ktib Zvt`itK ubtq vcåtdvetKtUW ÷xj vewis cåvg² e"envtii th\$w³KZv Ztj ati tmugbvi-umt¤úvvRqvg Kiv| mvgZ AvKvti Btj±tNbK I vcåt vgvt`i vcåtdvetKtUW ÷xj vewis cåvg² e"envtii DcthvvMZv I DcKvixZv mvavitYi gta" Ztj aitZ cvtib| GKvtR Avgiv tek if jÿY t`LtZ cvivQ|



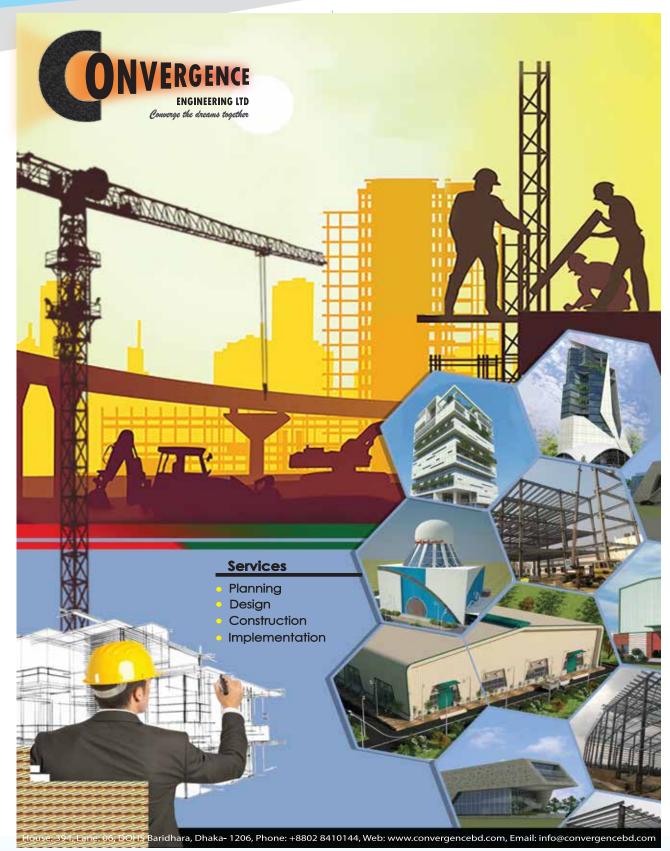


musewi K t MvRxcyti ÷xj †datg ^Zwi wWMwbwU Mv4g90m fetb Av_b wbqšty ht_ó teM †ctZ nq| AwMwbe96cK Kg91v Rwbtqt0b, ÷xj wewi stq Av_b †bfv4bv mnR bq|G e vcv4ti Avcbvi gšé Kx?

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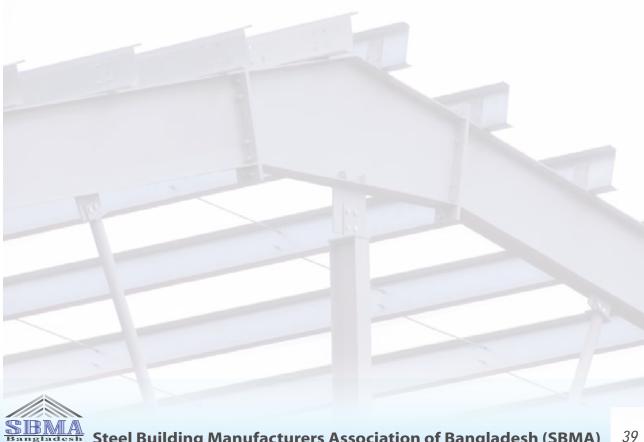
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*xtj i t¶tî G aitYi mgm"v ZjybvgjyK Kg| tKbbv thme Avblyv½K Dcv`vb w`tq ÷xtj i feb ubugZ nq, tm_wj i _Yv_Y ubuðš-KitZ cvitj B AubðqZvi e"vcvi_wj AtbKvstk Ktg Avtm| Gici uV/RvBb Ablyvqx muVKfvte tduetKkb Kiv Ges Rtqt/UI RvqMv_wj tZ tKvW Ablyvqx SvjvB (welding) Kiv tMtj Avi tKvb AubðqZv_vtKbv| BtiKkb Gi t¶tî me t_tK _i"ZcY%e"vcvi nj tmduU| KviY ÷xtj i eo eo Kjvg ev exg_wj hLb tµb w`tq Dcti DuVtq tRvov jvMvtbv nq ZLb `VvBvi Avk¼v_utK| KvtRB BtiKkb PjvKvjxb mgtq ubivcÉvi e"vcvi_wj ubuðZ KitZ cvitj B m¤ú¥%cůµqvi gta" GKuU ubieur0baubðqZvi Aven eRvq_vtK|Avgut`i t`tk eZgvtb ÷xj ÷vKPvi uV/RvBb KitZ Rvbv cůKŠkj xt`i msL"v Ly mugZ| Gi cůvb KviY Aek" cůKŠkj wekte`"vjq_wj tZ muZK chitqi cvV"µg| ÷xj m¤útK@muZK chitqi tktli w`tK th mvgvb" GKUyaviYv t`lqv ntq_vtK Zv tgvtUI ev et¶tî uVRvBb Kivi Rb" ht_ó bq| Gt¶tî cvV"mRvtZ AviI wek`fvte GuUtK Ašfŷ Kivtbv Ly Ri"ix| cvkvcwkAvB B wetZ mdUIq"vi Ges ev wek Ávb``vtbi Rb" hw` wKQytKvm® Pvj yKivtbv hvq Zvntj m`" uVRvBbvi unmvte KgRveb ïi" KitZ hvl qv cůKškj tr1 Rb" Ly mnvqK nte| thtnZy ukí KviLvbvi cvkvcwk AvewmK Ges ewu?wf feb ubg#Yi t¶tîI ÷xj AeKvVvtgv `"Z cthvi jvf KitQ, KvtRB Gt¶tî tcvV`vi `\RvtRBbvi unmvte KvR Kti ubtRi tcvV`vi `\RvtAvI wekwZ Kivi mtyhvM_vKQJ





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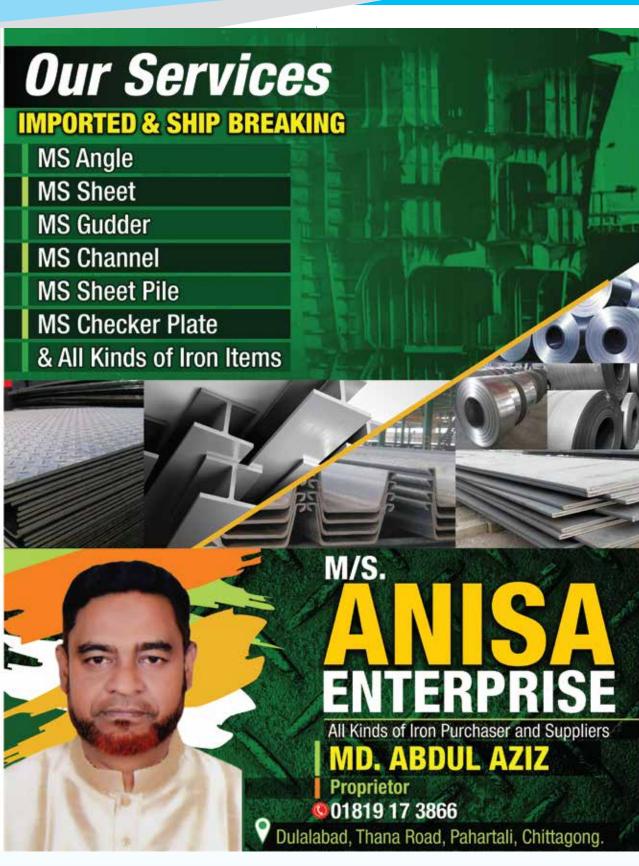
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Gt`k Avgvt`i mKtji| Avgiv hw` cØZ^{*}tK wbR wbR Ae⁻vb t_tK t`tki Rb^{*} KvR Kti thtZ cwwi, Zvntj evsjvt`k Lgy kxNB m¤ú¥Pftc ⁻nbfP ntZ cvite| ïaycÙv tmZybq, fwel^{*}tZ AviI th me eo eo cKí MbY Kiv nte tm_swj i A_Pqb t_tK ïi^{*} Kti cØKŠkj Ges KwwiMwi w`K_swj i t¶tÎI Avgvt`i thb Ab^{*} KviI Øvi⁻′ntZ bv nq| GB Avkvev` titL Awg ÷xj wewis g^{*}vbgd^{*}vKPvivm[®]Gtmwmtqkb Gi mt½ RwoZ mKj cØZôvb Ges mtePcix ÷xj ÷vKPvtii GB wecjy m¤vebvgqx wktí i fwel^{*}r mgw_×. Kvgbv KiwQ|

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Pre-Engineered Building (PEB) Sector of Bangladesh: Challenges & Opportunities Md. Rashed Khan Chairman Modern Structures Limited Director Bangladesh Indenting Agents' Association (BIAA) Organizing Secretary Steel Building Manufacturers Association of Bangladesh (SBMA) & Engr. Mohammad Shahidul Islam



B.Sc in Civil Engg. (BUET)

Executive Summary:

More than three-quarters of Bangladesh's export earnings come from the garments and textile industries. However, other industries like shipbuilding, pharmaceuticals, jute etc. are rapidly playing major roles in total export volume. Another industry - the pre-engineered building industry has shown remarkable performance by gradually increasing the annual turnover, profit, workforces and export volume. To continue this performance sustainably, this is only possible for organized players with big capital. That is why many think that pre-engineered market will gradually go to the hands of organized players who only control 40 percent market share currently. So, proper guidance is being needed for expansion of existing production facilities, import of heavy machineries, incorporation of modern technologies and advanced training.

This challenges & opportunities study project was carried out during the internship period of the incumbent in Steel Building Manufacturers Association of Bangladesh (SBMA), a reputed construction firms association of pre-engineered building sector. Since its inception in 2001, the motto of SBMA members are to provide one stop solution to the client. That's why the pool of experts includes people from diverse sectors which provide the capability to complete multidisciplinary tasks of this sector. It picks the right ideas, methods and plan for the client and support with its expertise. The pool of experts includes professionals from the field of engineering, management, social and economic studies.

The challenges & opportunities of an industry is a very complex thing to find. Primarily quantitative research techniques have been applied to find the existing and remaining challenges & opportunities. Secondary research has also been done to find it broadly. For analysis, since the forecasts/projections relate to the future, actual results are likely to be different because events and circumstances frequently do not occur as expected and the differences may be material. Whilst due care and attention have been taken in performing the exercise, no liability can be inferred for any inaccuracies or omissions reported from the result.

1. Introduction

A pre-engineered building (PEB) is designed by a PEB supplier or PEB manufacturer, to be fabricated using best suited inventory of raw materials available from all sources and manufacturing methods that can efficiently satisfy a wide range of structural and aesthetic design requirements. Within some geographic industry sectors these buildings are also called Pre-Engineered Metal Buildings (PEMB) or, as is becoming increasingly common due to the reduced amount of pre-engineering involved in custom computer-aided designs, simply Engineered Metal Buildings (EMB).

Being one of the fastest growing sectors of Bangladesh, the Pre-engineered building (PEB) industry could well be the next economy booster. The total PEB market size in Bangladesh is estimated to be approximately BDT 25,000 million per year.

<u>SI</u>

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PEB sector of Bangladesh is primarily an industrial oriented division. There are around 26 enlisted and 44 non-listed PEB enterprises. There are around 15 large and organized firms and rest are small & medium. Some large firms have already established themselves as strong regional player. Many firms are also trying to get a foothold in local market. So, recently expansion of existing production facilities has become a common and well expected reality. There are also some strong foreign players in our local market like Zamil Steel, Kirby Building Systems Ltd., Buildtrade Engineering Ltd., Modern Structures Ltd., SteelMark Buildings Ltd., Sarker Steel Ltd., NDE Steel Structures Ltd., PEB Steel Alliance Ltd., Mammut Building Systems FZC, and Tiger Steel Engineering LLC. Actually foreign players introduced this system in our country first.

2. Background

Local steel-building makers are expecting a bright future for the pre-fabricated building sector as an increasing number of conglomerates, including foreign companies, are setting up such structures for industrial use. The demand for steel buildings is increasing in the country as it needs low investment and less time, and provides high safety. A pre-fabricated steel structure is now being used for different purposes such as setting up factories, multi-storied buildings, power plants and bridges. A higher resale value of the steel structure is another reason it has gained popularity. Owners will be able to get four times the value if they sell the steel structure of the building as scrap even after 50 years, which is not possible for conventional buildings. The country has immense potential in steel infrastructure as steel consumption per capita is still very low against global standards. Currently, steel consumption per person hovers around 12 kilograms in Bangladesh, while it is nearly 459 kg in Germany and 506 kg in Japan and 477 kg in China, according to World Steel Association 2013. Many companies are setting up factories with pre-fabricated steel structure as it gives the flexibility to relocate at any time and makes maximum use of floor space. Setting up such steel-structure buildings began in Bangladesh in 1985. Initially, the structures and components were being imported. In 2001, local entrepreneurs first took the initiative to set up steel buildings locally, according to industry insiders. More than 100 companies are now involved in such businesses; some 24 companies are members of the Steel Building Manufacturers Association of Bangladesh (SBMA). The sector has so far invested more than Tk 1,000 crore, employing around two lakh people directly and indirectly, including 3,000 engineers. Presently, the annual demand for prefabricated steel buildings in Bangladesh is around Tk 2,500 crore, growing at more than 35 percent for the last several years. Local companies meet around 85-90 percent of the demand and the rest is imported. Pre-Fabricated buildings consist of several factory-built components or units that are assembled onsite to complete the unit. The factories made of prefabricated buildings are now mainly located in Gazipur, Narayanganj, Comilla, Chittagong, Manikganj and Savar. The construction cost of such a building is Tk 250-Tk 350 a square feet, which is 20-30 percent lower than a conventional building. Generally, it requires a year to build a 60,000-70,000 square feet building, while a steel building can be made in only two months. Hot rolled MS plate, CR coil, Nuts-Bolts and color coil are the key raw materials of the steel buildings and these are mainly imported from Korea, Japan, India and China. In the last five years, the country exported pre-Fabricated building materials worth around \$50 million, mainly to Sudan, Pakistan, India and the UAE.

3. Objective of the Report

The main objective of the report is to assess the challenges & opportunities in the Pre Engineered Building (PEB) sector of Bangladesh. A thorough understanding of the Bangladeshi PEB industry and



the companies themselves is being required. The existing PEB market scenario, annual growth rate of the industry, industry and company turnover, demographics of workforce, export potential etc. should be analyzed to set the objectives. The specific objectives of this internship report will be:

- 1. To overview the PEB Sector of Bangladesh
- 2. To analyze the challenges & opportunities related raw materials in PEB Sector of Bangladesh
- 3. To analyze the manufacturing challenges & opportunities in PEB Sector of Bangladesh

4. Scope of the Report

This study will cover few local companies and one foreign company.

- □ Bangladesh Building Systems Ltd.
- □ McDonald Steel Building Products Ltd.
- □ Modern Structures Ltd.
- □ PEB Steel Alliance Ltd.
- □ Sarker Steel Ltd.
- □ Buildtrade Engineering Ltd.
- □ PEB Steel Alliance Ltd.
- □ Quantam Builders & Engineering Ltd.
- SteelMarks Buildings Ltd.
- □ Composite Steel Structures Ltd.
- Zamil Steel, KSA

5. Rationale of the Report :

The growth of Bangladesh PEB sector is evident both in local and in international market. PEB industry is very highly correlated with macro-economic performance. When the disposable income increases, the demand for steel building grows as well. This has been manifested through the industrial sector booming in Bangladesh as well as the increasing number of new entrants in the PEB production.

The micro and small firms are less efficient and need to upgrade skills and production techniques and technology. The medium are quite efficient by industry standards. However, they have less diversified product range and have to sell at lower margins. The larger firms are clearly the trendsetters of industry production and production processes, they have the capacity to export and respond quickly to changes in taste of domestic customers. Further analysis of the drivers of profitability indicates that diversity in the product variant mix and the input-mix are key factors.

Therefore, a broader marketing strategy, import of new steel processing machinery, financial feasibility analysis and matching production strategy should be drafted for individual companies. These initiatives will ultimately be effective in driving sales, providing value-added services and profitability performances.

6. Methodology of the Report

Some systematic steps will be followed for the completion of this report. Proposed methodology of this report is given below:

Step 1 : Identification and definition of the problem

Step 2 : Literature review

Step 3 : Data collection

SBM

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The paper will be written on the basis of information collected from primary and secondary sources.

(i) Primary Data:

Primary data will be collected by surveying of the companies and in depth interview with the organizations' officials and top management.

(ii) Secondary Data:

For the completion of the present study, secondary data will be collected. The main sources of secondary data will be:

- Brochures, manuals and publications of the organization
- Websites and journal
- Data from published reports of various organizations
- Different Books, Journals, Periodicals, News Papers etc.

Step 4 : Data preparation and analysis

There will be both quantitative and qualitative data analysis. The quantitative data will be analyzed through Microsoft excel software and other statistical software if deemed to be necessary. The qualitative data analysis will be performed through thematic technique.

Step 5 : Draft report preparation

Step 6 : Final report and defense

Two reports will be submitted on this research work: Draft report and Final report. Draft report will contain all the necessary data analysis and finding on the research. After having feedback from the course instructor, the edited final report with conclusion will be submitted within few days of draft report.

7. Limitations of the Report

- 1. The companies are mainly private limited companies. The information provided by them cannot be verified by a third party.
- 2. Lack of Human Resource.
- 3. The forecasted growth pattern and turnovers may deviate significantly due to future domestic and global economic conditions.

8. Industry Overview:

Popularity of pre-engineered or prefabricated building is increasing in our country gradually. Different industrial organizations are involved in developing prefabricated building. Even the hospital authorities are using this type of steel building. Eventually steel building is becoming a new industrial sector commercially. The development of steel building has been started in our country since 1985. In the very beginning different structures and materials of such building were imported separately and assembled here in our country to make the buildings. However from 2001 local entrepreneurs have started making steel buildings in our country and in addition to that these buildings are exported these days. Nevertheless import or export of such building refers to the import or export of the structures and the materials of the building.

Per capita use of steel is a vital factor to understand the progress of a countries economy just the way per capita income is a significant indicator of a countries economic condition. In the developed countries for instance in America, in Canada, in Japan, in Germany and in Korea, per capita steel use rate is 500~700 Kg while in the rapid development countries like in India it is 59 kg, in China it is 460



kg and 123 kg in Brazil. The per capita steel use in the world is 215 kg where it is 240 kg in Asia and 40 kg in Bangladesh. From the evidence it is noticeable that Bangladesh has a poor per capita use of steel in comparison to the developed, developing and even neighbor country India.

The ratio of steel use in different sectors in a country is usually like as given below:

- Construction industry 27%,
- Structural Steel work 11%,
- Mechanical engineering 14%,
- Automotive 16%,
- Domestic appliances 4%,
- Ship building 1%,
- Tubes product 12%,
- Metal product 12% and
- Others 3%.



Basically because of ship building construction and prefabricated steel building industry the use of steel in Bangladesh has risen to a limit in last 10 years. Both of the industries are new in Bangladesh which started to flourish since 2001. By nature both the industries require good labor and as a result Bangladesh is in an advantageous position in comparison to other countries. Both of the industries are raw materials dependent and 70% of the raw materials are produced by India, Korea, Japan and China. All of the mentioned countries are geographically in neighborhood to Bangladesh which provides some additional facilities.

In the industrialization infrastructure and communication sector of our country steel buildings has added a new dimension. In our country prefabricated steel structure is being used in different kind of structural establishment. For instance this structure or building is in use in 98% industrial organization, multi-storied garments building, commercial building, office building, residential building, power station, flyover, and bailey bridge.

Apart from rapid industrialization there is no other alternative of rapid progress in an over populated country like ours which has agriculture based economy. Rapid industrialization requires sustainable establishment within the shortest possible time. In the prefabricated steel structure construction, the pillars (columns), beam and steel plate and sheets are produced which later on is assembled in the site to establish a building. Use of prefabricated steel structure/ building can only help construct establishment with the use of least money and time maintaining the best quality. Moreover prefabricated steel structure/ building can be replaced and renovated easily, it has very good resell value and most importantly is has less probability of collapsing due to earthquake or other accident.

Nevertheless thousands of people lost life because of RCC made establishment like Rana Plaza, Spectrum Garments etc getting collapsed due to construction errors. There is hardly any chance of collapse in the case of prefabricated steel structure/ building. Buildings constructed with prefabricated steel structure can be damaged or bended because of the ductility of steel material, earthquake or any other accident and reason like construction errors but they never collapse suddenly like those RCC constructed ones. As a result there is a chance to rescue life and asset meanwhile and thus no life is at stake. Only the use of prefabricated steel structure to establish building can be a safe and permanent solution to the problem that rose in the field of RMG industry, the biggest export sector of our country, after Rana Plaza being collapsed back in 2013. There has been an image crisis in the national and international market which is the result of lack in safe and sustainable establishment in garments sector and prefabricated steel structure/ building is a good remedy to overcome the crisis. Again it takes only one fourth of the construction time of



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the regular RCC ones. There is no need to place columns that blockade the space, closely to support the load and thus there is enough space to situate the heavy machineries. The scrap that is the structure can be later on sold if not needed anymore.

In our country prefabricated steel structure/ building used to be imported before 2003. For the first time in 2003 industries that can manufacture prefabricated steel structure/ building developed and eventually in last 12 years the number of such industry raised up to 70. Now 3.000 engineers, 100,000 direct laborer and 100,000 indirect laborer is engaged in this sector. Factories that manufacture prefabricated steel structure/ building are mostly situated in Gazipur, Narayanganj, Cumilla, Pabna, Kushtia, Bogura, Chattagram, Manikganj and Savar. A very special aspect of this sector is that it has a high demand of skilled human resource like engineers, welder, fitter, fabricator and skilled and trained human resources from this sector can get high salary job facility in abroad. The amount of investment in this sector has reached 1000 thousand crore Bangladeshi taka. Against the demand of Pre-Fabricated Steel Structure/Building of a value of 2500 crore taka, the production rate is of a value of 3000 crore Bangladeshi taka which subsequently leading the sector opening the door of Export after fulfilling the local demand. In last 5 years there has been successful export of Pre-Fabricated Steel Structure/Building of 5 million dollar to India, Pakistan, Myanmar, Abu Dhabi, Sudan, Rumania etc. Being a labor oriented industry the easy to get skilled human resources like engineers, welder, fitter, fabricator has established Bangladesh as a strong competitor in the export of pre-fabricated steel structure/ building. Internationally the value of the raw material of prefabricated steel structure/ building is 600-700 us dollar per ton whereas the manufactured product costs 2000-2500 us dollar per ton. So value addition of this sector is much higher than to those of the garments and ship manufacturing industries and thus this industry has a good future from the perspective of Bangladesh.

Steel hot rolled coil, steel color coated coil, galvanized coil etc are the main ingredients of prefabricated steel structure/ building industry and the raw materials of this sector is mainly import dependent.

Pre-Fabricated Steel Structure/Building industry are facing a dual problem now. According to the import agendas of Bangladesh the raw material import of an industrial organization should at minimum tax that is 5 %. However the raw materials of this sector is imported at 10% tax as semi finished product and 25% tax as finished goods. On the other hand even though there is extra production of Pre-Fabricated Steel Structure/Building against the local demand still finished Pre-Fabricated Steel Structure/Building are imported under HS code 9406 at a tax rate of 2% which is contradictory to the import regulation. As a result the country is being deprived of import revenue of hundred crores of taka and again the local industries are getting in competition despite of being equal.

9. Association's Overview:

Steel Building Manufacturers Association of Bangladesh (SBMA) members started its formal operation with most experienced and self-recognized professionals by each member of its top management. SBMA is having more than 07 Years of Quality Metal Construction Experience. SBMA is being backed up by a team of quality Professionals working for last many years in the Metal Roofing, Cladding and Pre-Engineering Metal Building Industry.

SBMA is pleased to introduce itself as one of the organization doing complete solutions of design, manufacture, supply and installation of Modern color coated steel Roofing, Wall Cladding and Pre-Engineered total Building Systems.



Steel Building Manufacturers Association of Bangladesh (SBMA) members have the ability to fabricate small, medium and large scale orders for steel building products. It serves in the following fields of industries: Ceramics, Warehouse, Garments, Knit Dyeing, Chemicals, Textiles, Spinning, Poultry, and Feed mills, Food and Beverage, Furniture's, Parking sheds and multistoried commercial buildings and many more.

Mission:

- Steel Building Manufacturers Association of Bangladesh (SBMA) members shall be committed to total customer satisfaction by under promising and over delivering.
- □ SBMA shall give cost-effective solutions by the use of latest software and technologies.
- SBMA will be a Leading Globally Competitive Company in the field of Pre-Engineered Steel Structures and Buildings.
- □ SBMA shall adhere to the highest ethical business practices.
- □ SBMA shall encourage continuous learning of the latest technology and systems.
- SBMA shall continuously invest in upgrading machines and design process for maximizing safety and material utilization and minimizing defects.
- □ SBMA shall never compromise on quality and safety.

Vision:

- Steel Building Manufacturers Association of Bangladesh (SBMA) members shall foster an innovative environment constantly creating value and attaining benchmarks in the steel building Industry.
- This will be accomplished through product Perfection, engineering Excellence, the Best customer Services and Best relationship with customers in the industry.

Why SBMA ??

Consistent Product Quality

ZINCALUME & COLORBOND steel as ingredient material for roofing and wall cladding application.

Comprehensive Material Package

Complete building shell Accessories Cost Competitiveness Single source responsibility Reduced manpower and requirement needs

Design Flexibility

Less time-consuming

Flexibility Design layout based upon process requirements

Architectural flexibility

highly adaptable for future expansion (during specification and erection)

Engineering Capabilities

From concept to final design fully staffed engineering team



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Manufacturing Capabilities

Product flexibility Reduced Time frame

Erection Capabilities

Builder network including fully trained erectors. Knowledge of local codes Knowledge of local construction methods

Transportation Capabilities

Dedicated transportation specialist for timely delivery.

Strength of SBMA:

Professional Sales & Customer Service:

Customer oriented Sales Engineers are always at hand to attend to any queries with the utmost attention to details. The highly professional Customer Service Department minutely looks into each project to offer the most economical solution to clients' need. Proposals generated by SBMA member's Sales & Customer Service Team fulfill customer requirements, as a truly professional offer is generated that not only contains competitive pricing but also includes detailed drawings so that customers get a true picture of the proposal for assessment at their end.

Expertise in Engineering:

SBMA members have a lot of qualified and professional engineers who have had years of experience in the construction business of the country.

Excellence in Co-ordination and Team work:

The Project Department ensures that smooth co-ordination is achieved between Sales, Engineering, Production Departments and customers. The co-ordination is done on a daily basis and starts from the point of sales till conclusion of building erection. This coordinated effort helps in smooth running of projects and keeping customers updated on the progress of their construction work.

10. Analysis and Findings:

10.1 Opportunities and Challenges related to raw materials:

According to the overview of the PEB Sector of Bangladesh and the response from the representatives of the companies as participants of the questionnaire there are several significant opportunities accompanied by many challenges related to import, raw materials, manufacturing and other issues.

10.1.a : Import Related opportunities and Challenges:

To begin with there are some Import Challenges which includes high customs duty that results in Industrial Benefit Loosing. In addition to that the representatives of the companies say that there is no business friendly policy of industrialization. Industrial Market Challenges like foreign players getting huge discount of customs duty at EPZ area & bonded warehouse area and in case of purchasing direct building from abroad, clients getting almost fully free customs duty have also been found in the analysis.



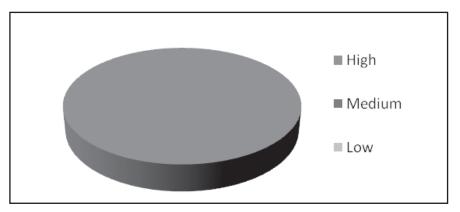
The respondents also pointed at some customs Hassle like Huge Speed Money and Delaying of time (time value loss). They have also mentioned that there is High Trade license fee and long lag time. Again because of third world country foreign suppliers are cheating with us to some extent. I addition to that for Pre shipment inspection (psi) importers have to pay 1% of total contract value for it and there is usually a long lag time and the supplier's power moderate is another challenge in import.

On the contrary there are some opportunities in this sector and the first and foremost opportunity is wide market all over the world. Moreover it is easy to communicate because of technological advances and as well as easy to compare the prices between different suppliers

A brief analysis of the data collected from both primary and secondary sources is given below.

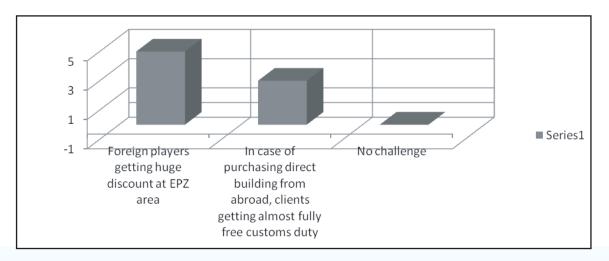
Custom Duty:

Customs Duty is high in importing raw materials for prefabricated steel structure/ building. All of the companies' representatives have common response in this regard.



Industrial Market Challenges:

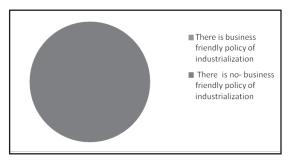
None of the company representatives said that there is no Industrial Market Challenges. The Industrial Market Challenges includes foreign players are getting huge discount of customs duty at EPZ area and in case of purchasing direct building from abroad, clients are getting almost fully free customs duty. The response of the company representatives are as showed in the graph.





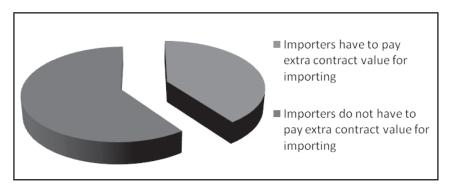
Availability of business friendly policy of industrialization:

None of the companies' response shows that there is business friendly policy of industrialization



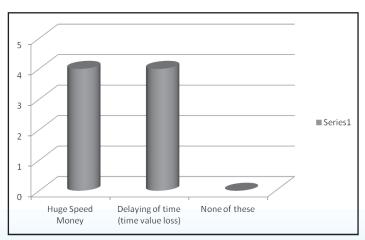
Extra contract value for importing:

Paying extra contract value for importing in pre shipment inspection (psi) is another challenge found from the overview of prefabricated steel structure/ building industry. The company representatives were asked whether they have to pay extra contract value for importing in pre shipment inspection (psi) or not and he response is as below.



Custom Hassel Faced by Companies:

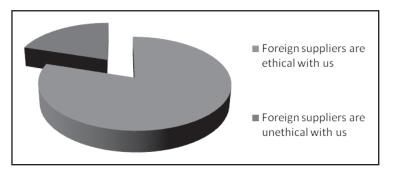
According to the overview of the industry the customs hassles available in prefabricated steel structure/ building industry are Huge Speed Money and Delaying of time which results in time value loss. The response from the company representative shows there is no chance of not having such hassles. The graph shows the response:





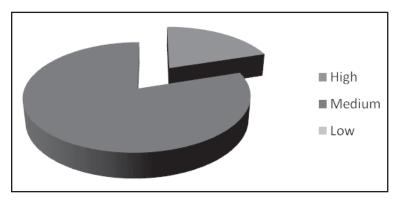
Attitude of Foreign Suppliers towards Bangladesh as a third world country:

Because of being a third world country foreign suppliers are to some extent unethical with us as found from both the overview and collected data. The data analysis shows:



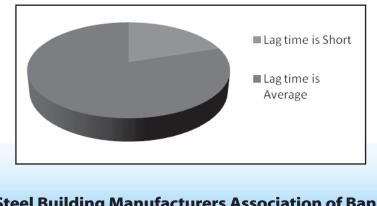
Supplier's power issues:

Analysis of the collected data from the company representative shows that 20% of the companies have perceived the supplier's power to be high while rest of them says that it is medium and in contrary none of them has a belief that the supplier's power is low. Thus supplier's power issue is neither a vital challenge nor an opportunity for this sector since supplier's power is moderate.



Lag Time:

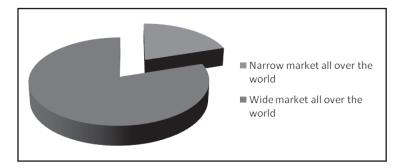
Lag time is considered as to be one of the vital challenges in import of raw materials in prefabricated steel structure/ building industry. The overview says that lag time is considerably longer than expectation and the analysis of collected data shows that it is not long rather it is average and 20% of the sample companies say that it is short.



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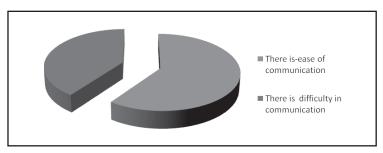
World Wide Range of Market :

Considering the international market the pre fabricated steel structure/ building industry is having a wide market all over the world and it has been found from both the overview and company responses though 20% of the sample company representative refers this to have a narrow market. It is undoubtedly the strongest to be industry in the upcoming decade and thus Bangladesh as a good future in this sector having plenty of raw materials and skilled human resource as capital.



Communication with Suppliers :

Because of technological advancement it is expected that there is ease of communication comparing the status when the pre fabricated steel structure/ building industry started flourishing back in 2001. However there is still difficulty in communication with suppliers may be because of language or medium barriers. The collected data shows that 2/5th of the company says that there is no ease of communication.



Facilities to compare the prices between different suppliers :

Again bearing in mind the advancement of technology towards making the world a global village it is assumed that it is easy to compare the prices between different suppliers even though 2/5th of the company says that there is a difficulty to compare the prices between different suppliers.



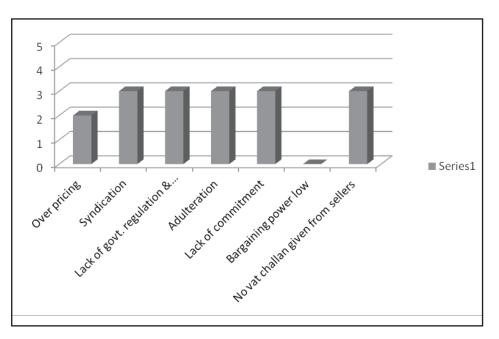


11.1.b : Local purchase challenges:

Compared to other types of structures, steel buildings are versatile and economical. However, steel buildings can be a difficult purchase because of the many styles and variations. While steel buildings being mostly used in commercial and industrial areas today steel buildings offer costeffective and versatile solutions to storage and even work requirements. There are unlimited choices to create innovative designs to meet the aesthetic and practical requirements.

In spite of the Pre-Fabricated Steel Structure/Building industry of Bangladesh being partially dependent on the local raw material there are issues related to local purchase. Some of the variables are opportunities for the industry itself whereas some are considered to be challenges. From the industry overview it has been found that there are challenges like-Over pricing, Syndication, Lack of govt. regulation & monitoring in this sector. In addition to that there are other barriers like adulteration being very high which includes both Adulteration in weight and Adulteration in packing. There is also lack of commitment from the sellers and again there is another issue that no VAT Challan given from them which results in hassle by police/Customs Intelligence personnel in the transportation time and eventually time loss. Moreover the buyers have low bargaining power though there are some opportunities available in this sector identified and recognized from the overview. For instance there are opportunities like available credit facilities availability of materials is high and local purchase is time saving compared to import.

The Local purchase related challenges and opportunities identified by the companies in the collected are showed in the graph.



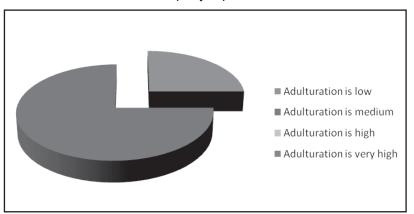
One of the sample company representatives identified some other challenges like unethical practice with the purchase people (buyers) and higher price in local purchase in comparison to importing materials.



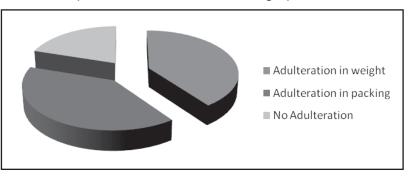
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Adulteration :

There is adulteration in local purchase claims 80% of the 4/5th of the company representatives. Adulteration is low according to 1/5th of the company representatives and it is medium says 3/5th of the company representatives while 1/5th of the company representatives claims that there is no adulteration.

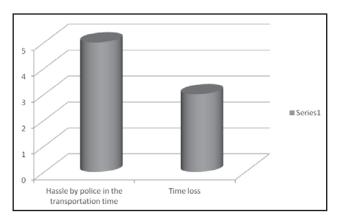


When the company representatives were asked to give opinion about what kind of adulteration is (if there is any) there, their response was as showed in the graph:



No VAT Challan is given from the sellers :

The companies' representatives responded to the query that if No VAT Challan is given from the sellers what kind of problems do arises and their response was as shown in the graph:

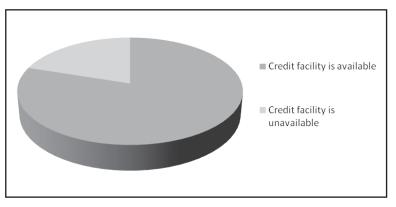


One of the company representatives identified other two challenges as hassles which includes Vat Rivet Gain Loss and low availability of size and grade.



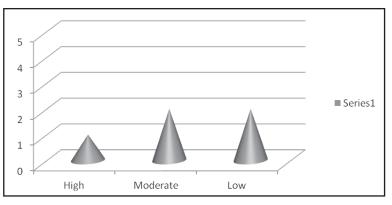
Credit facilities

Credit facilities in local purchase is available as found from the overview but in the collected primary data it has been found that 1/5th of the sample says that credit facility is unavailable.



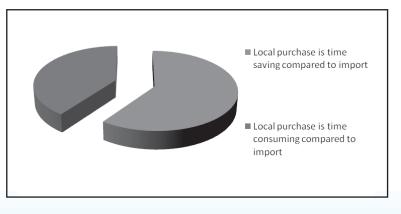
Availability of raw materials in local purchase:

Availability of raw materials in local purchase is high as found from the overview. However the primary data shows something different as given below:



Time Consumption

Local purchase is time saving compared to import as found in the overview as well as in the primary data though 2/5th of the sample company representative opted this to be more time consuming.





10.2 Challenges related to manufacturing:

For the first time in 2001 industries that can manufacture Pre-Fabricated Steel Structure/Building developed and eventually in last 12 years the number of such industry raised up to 70. Now 3000 engineers, 10000 direct laborer and 100000 indirect laborer is engaged in this sector. Factories that manufacture Pre-Fabricated Steel Structure/Building are mostly situated in Gazipur, Narayanganj, Cumilla, Chattagram, Manikganj, Kushtia, Pabna, Narshindi, and Savar.

A steel building is a metal structure fabricated with steel for the internal support and for exterior cladding, as opposed to steel framed buildings which generally use other materials for floors, walls, and external envelope. Steel buildings are used for a variety of purposes including storage, work spaces and living accommodation. They are classified into specific types depending on how they are used. Steel provides several advantages over other building materials, such as wood as Steel is a "green" product; it is structurally sound and manufactured to strict specifications and tolerances. It is also energy efficient. Any excess material is 100% recyclable. Steel does not easily warp, buckle, twist or bend, and is therefore easy to modify and offers design flexibility. Steel is also easy to install, cost effective and rarely fluctuates in price. Moreover steel allows for improved quality of construction and less maintenance, while offering improved safety and resistance. With the propagation of mold and mildew in residential buildings, using steel minimizes these infestations. Mold needs moist, porous material to grow. Steel studs do not have those problems. However there is nothing completely free from drawback.

There are some challenges and opportunities regarding the manufacturing of pre fabricated steel structure/ building industry of Bangladesh as found from the overview. There is a utility challenge that includes challenges with Electricity, Gas, Carbon dioxide, Argon Gas, LP Gas, Oxygen, Diesel, and Octane. In addition to that there is Lack of govt. support, supply shortage and challenges possessed by high price. Moreover there are other issues like lack of supply chain management and problems like the pre fabricated steel structure/ building industry of Bangladesh being mainly mechanical based (crane) and there is lack of technical person.

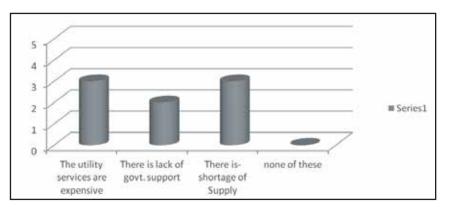
Apart from the mentioned issues there are other challenges like insufficient fund and Insufficient Bank Support which is creating heavy impact on cost of production and thus cost of production is increasing. Again the maintenance is costly & tough and there is local extortion and also time killing due to political turmoil.

In contrast to that there are several opportunities including huge Market Size, availability of good number of labors who are skilled and trained to some extent. Again more than 90% industrial buildings are done by steel structures and it is a rising economy (highly related to GDP growth). Moreover the raw materials needed for pre fabricated steel structure/ building industry of Bangladesh is available both in local & international market.

The chart and the graphs which are given below shows the findings from the primary data collected from the sample company representatives.

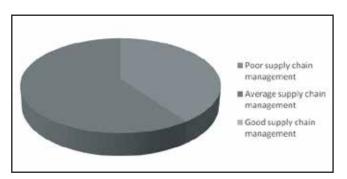
Utility service related in Manufacturing

There are challenges like the utility services are of- high price, There is lack of govt. support in manufacturing and there is-shortage of supply in manufacturing prefabricated steel structure/ building industry of Bangladesh.



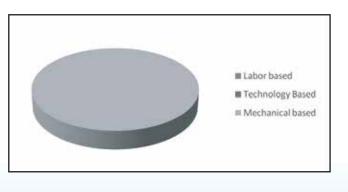
Supply chain management in Manufacturing:

As found from the primary data there is no good supply management in manufacturing in prefabricated steel structure/ building industry of Bangladesh.



Manufacturing is mainly Labor based/ Technology based/Mechanical based

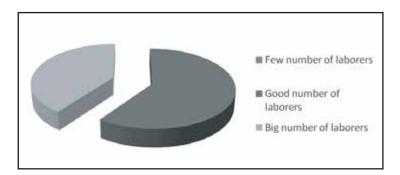
Now 3000 engineers, 100000 direct laborer and 100000 indirect laborer is engaged in factories that manufacture prefabricated steel structure/ building. Because of the availability of good number of human resource in this sector it is expected to be more dependent on labor. However the sector is highly mechanical based as shown in the chart:





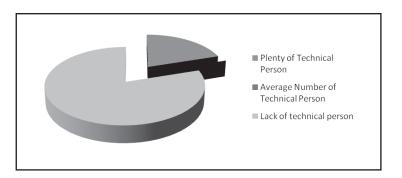
Number of laborers involved in manufacturing:

There is good number of laborers involved in manufacturing in Pre-Fabricated Steel Structure/Building industry of Bangladesh.



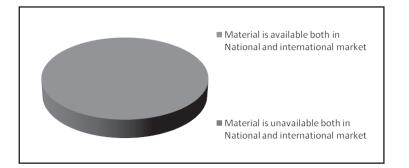
Technical person in manufacturing

There is lack of technical person in manufacturing in Pre-Fabricated Steel Structure/Building industry of Bangladesh as found from the primary data.



Availability of Materials

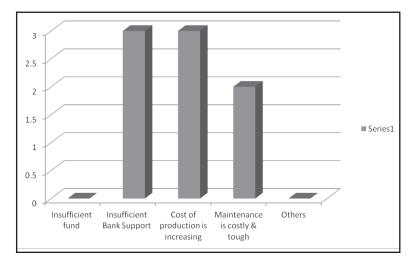
Material is available both in local & international market for manufacturing in Pre-Fabricated Steel Structure/Building industry as chosen by all the sample company representatives.





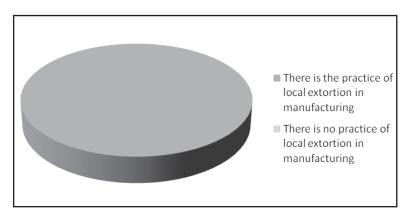
Financial Challenges in Manufacturing

The following financial challenges are there in manufacturing as picked by the representatives of companies in Pre-Fabricated Steel Structure/Building industry of Bangladesh: insufficient fund, insufficient bank support, increasing cost of production and costly & tough maintenance. The graph shows the data collected from the company representatives:



Local Extortion in Manufacturing

There is the practice of local extortion in manufacturing in Pre-Fabricated Steel Structure/Building industry of Bangladesh as found from the primary data.



10.3 Other Challenges and Opportunities:

Apart from the opportunities and challenges related to import and local purchase of raw material, manufacturing there are some other opportunities and challenges existing in the PEB sector or industry of Bangladesh. There have been local challenges like land acquisition challenge, construction challenge, practice of extortion etc. There have also been issues related to finance for instance low market price like sometimes below cost of goods is sold and as a result companies have to go for the tax evasion policy. Again interest rate is high and there is also collection delay and interest loss.



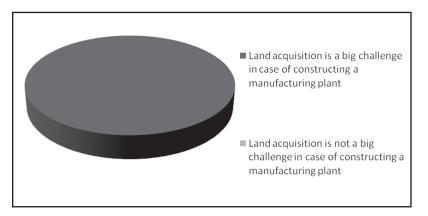
Even though steel components may not be low in price, building houses or buildings with steel significantly decreases overall construction costs. As steel is prefabricated, there is no wastage onsite. Erecting steel buildings requires fewer laborers. This results in decreased labor costs. There are no hidden costs and constructional delays. Both the construction process and maintenance are easy with steel.

Another advantage of steel buildings is the speed at which the construction of PEB industries is completed faster. Unlike traditional construction materials which require months to build, steel components are pre-engineered and pre-fabricated with pre-punched holes and anchor-bolts in place. Fixing and erecting a steel building is quick and easy for an experienced contractor. Assembly drawings and step-by-step erection guides enable you to understand the process and complete it easily.

Moreover when compared with other building construction materials, steel has a larger heaviness ratio. Still, it weighs less than timber, making it easier to carry. Steel can withstand hurricanes, earthquakes, and strong winds, owing to its high ductility. Steel doesn't rotate, buckle, distort or divide. Thus, it is extremely durable and provides more value for construction.

Land acquisition:

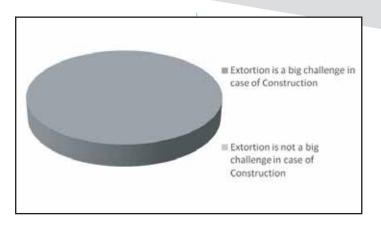
Land acquisition is a big challenge in case of constructing a manufacturing plant as found from the overview of the industry. All the company representatives of PEB industry, Bangladesh have opted that it is a big challenge.



Extortion in case of Construction

Extortion is a big challenge in case of Construction as found from both the overview and collected primary data. Corruption in the construction sector has major consequences on urbanization patterns, as shown by a 2007 report by Transparency International exposing corrupt practices in RAJUK, the authority in charge of preparing land use plan and implementation, of controlling the development and managing the growth of Dhaka city. The report shows that corruption is present from the planning permission stage all the way to the final construction, through bribery or abuse of power. As a result, the report indicates that Dhaka has become an overcrowded, unplanned, polluted mega city (Transparency International Bangladesh, 2007). In 2012, Bangladesh witnessed a major corruption scandal in the construction industry. However extortion has been a vital barrier in the progress of the PEB Industry in Bangladesh.





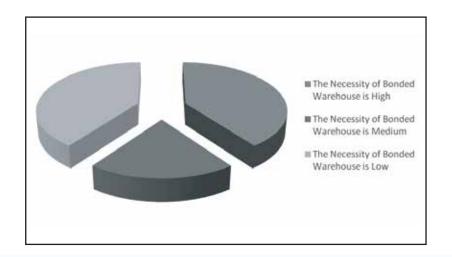
The Necessity of Bonded Warehouse:

A bonded warehouse, or bond, is building or other secured areas in which dutiable goods may be stored, manipulated, or undergo manufacturing operations without payment of duty. It may be managed by the state or by private enterprise. In the latter case a custom bond must be posted with the government. This system exists in all developed countries of the world.

Upon entry of goods into the warehouse, the importer and warehouse proprietor incur liability under a bond. This liability is generally cancelled when the goods are:

- " Exported or deemed exported
- "Withdrawn for supplies to a vessel or aircraft in international traffic
- " Destroyed under Customs supervision; or
- "Withdrawn for consumption domestically after payment of duty.

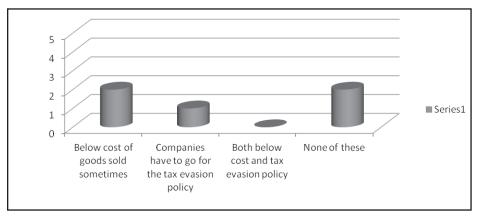
The necessity of bonded warehouse for this sector has been realized from the industry overview. Though raw materials are imported from abroad for PEB industry there should be Bonded Warehouse so that there is an appropriate transition of the imported product with proper vat, tax clearance. However the primary data analysis shows something different as given below:





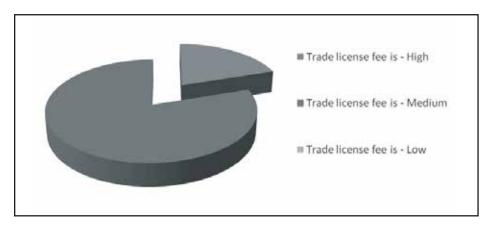
Effects of Low Market Price

Because of the Low market price sometimes there is below cost of goods sold and again companies have to go for the tax evasion policy. Though it has been found from the overview and 60% of the company representatives that there are such challenges in PEB industry of Bangladesh however 40% of the sample company representatives say that there are no such issues.



Trade License Fee

Trade license fee is another vital issue in the PEB industry of Bangladesh. None of the respondents of the sample company representatives says that there is no such challenge.

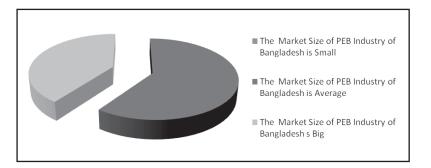


The Market Size of PEB Industry of Bangladesh

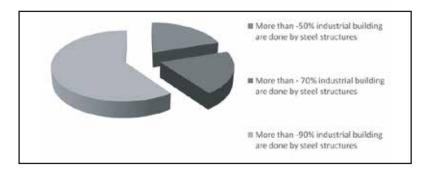
In structural engineering, a pre-engineered building (PEB) is designed by a PEB supplier or PEB manufacturer, to be fabricated using best suited inventory of raw materials available from all sources and manufacturing methods that can efficiently satisfy a wide range of structural and aesthetic design requirements. Within some geographic industry sectors these buildings are also called Pre-Engineered Metal Buildings (PEMB) or, as is becoming increasingly common due to the reduced amount of pre-engineering involved in custom computer-aided designs, simply Engineered Metal Buildings (EMB). This is one of the leading and most profitable industries of current world. In our country prefabricated steel structure/ building used to be imported before 2003. For the first time in 2003 industries that can manufacture prefabricated steel structure/



building developed and eventually in last 12 years the number of such industry raised up to 70 The market size of PEB industry of Bangladesh is quite large. The primary data analysis shows the result like:



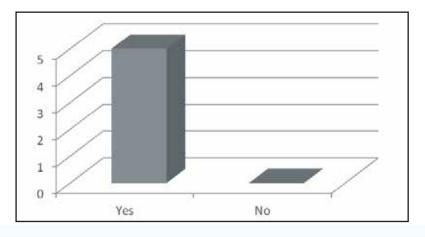
The data analysis also shows that at least more than 50%-70% and preferably more than 90% industrial building are done by steel structures.



Time Killing due to Political Turmoil in Manufacturing

There is frequent incident of time killing due to political turmoil in manufacturing as found both from the primary and secondary data collected from different source.

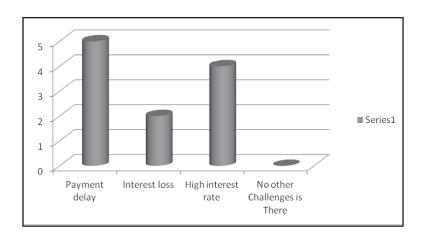
The respondents were asked whether there is time killing due to political turmoil in manufacturing or not and their response is as given below:





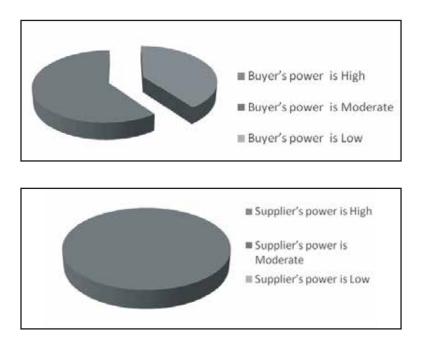
Other challenges

The respondents have also identified other challenges in the PEB industry of Bangladesh and their concern includes: Payment delay, Interest loss and High interest rate. Among the issues identified the latter one is considered to be the biggest challenge by some of the respondents and there is a suggestion that the interest rate is reduced down to single digit for the growth of PEB sector of Bangladesh.



Buyer's Power and Supplier's Power

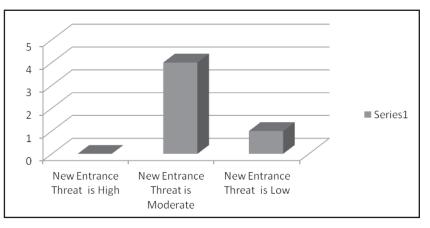
Buyer's power of this sector is either high or moderate but not low as selected by the respondents and it has been found to be mostly high in the overview. On the other hand the supplier's power is moderate as all the respondents opined that.





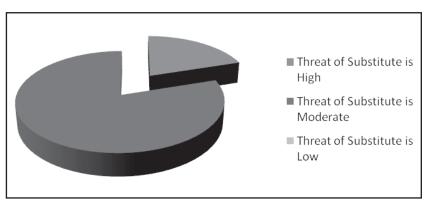
New Entrant and the substitute of the steel structure

Though the threat of New Entrant of this sector is not high but the primary data says that there is a moderate threat of new entrance.

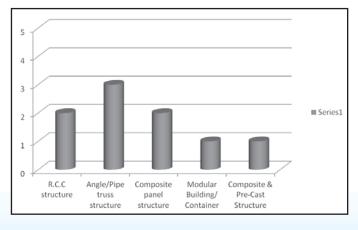


The substitute of the steel structure

The threat of substitute is mostly moderate though 20% of the sample company representative says that is high.



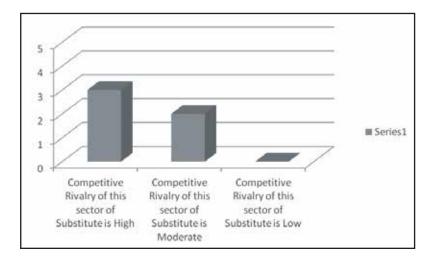
The substitutes of the steel structure are R.C.C structure, Angle/Pipe truss structure and Composite panel structure as discovered from the industry overview. In addition to that it has been found from the primary data that Modular Building/ Container and Composite & Pre-Cast Structure are the two other possible substitutes.





Competitive Rivalry of this sector

There exists competitive rivalry as found from the primary data and the level of this rivalry is not low rather it is more often high.



11. Recommendations:

- Both Government and private firms should work together for the reduction of taxes & duties on imported raw materials
- Implementing proper regulations by Govt. to keep an eye on the sellers practice of adulteration and escaping vat-challan in the local raw materials market of the pre-engineered building sector
- Establishing bonded warehouse for this sector
- Introducing special incentive package for the export of the finished Pre-Fabricated Steel Structure/Building
- Combining the import tax policy on the finished goods of Pre-Fabricated Steel Structure/Building (under HS code 9406)
- Revision and introduction of appropriate govt. rules & regulations for this sector are needed
- Reduction of bank interest rates
- Both govt. and private sector should work together to reach the steel consume rate of Bangladesh to 300 kg
- Arranging domestic & international investment for this sector
- · Removing double taxation policy in case of imported raw materials
- Establishing a friendly business policy for this sector so that everyone can be benefited from the growth of this sector
- Law enforcement authorities should work properly to remove the practice of local extortion so that companies can work properly in different locations and can set up their factories smoothly.



12. Conclusions

Within the time period of twelve years this sector has gone through a long journey which stated from complete dependence on import and reached a position where it becomes a strong export sector. It has been developed as an export sector only after fulfilling the local demand. Proper support from the government is the demand of time by this sector and the services expected from government stems from reduction of duty on raw materials, establishing bonded warehouse, and combining the import revenue on the finished goods of prefabricated steel building is the time demand. Eventually these will help this sector to reach the highest pick. So both companies & government should work jointly to overcome the challenges and pick the opportunities with a speedy pace. Thus this sector will contribute greatly to the overall economy and also to the rapid growth of our GDP.

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Appendix

Questionnaire		
Information of the participant:		
Name of the participant:		
Designation of the participant:		
Information of the Organization:		
Name of the organization:		
Establishment year:		
Total no. of employee:		
Head office:	Site:	Production:
No. of Directors:	No. of Engineers:	

Challenges and opportunities related to raw materials:

Import related opportunities and Challenges:

- 1. Customs Duty is High/ Medium/Low
- 2. What Industrial Market Challenges are there:
 - a. Foreign players are getting huge discount of customs duty at EPZ area
 - b. In case of purchasing direct building from abroad, clients are getting almost fully free customs duty
 - c. both a and b
 - d. there is no challenge
- 3. There is/ there is no- business friendly policy of industrialization
- 4. In pre shipment inspection (psi)- importers-have to/ do not have to pay extra contract value for importing
- 5. What Customs Hassles are there:
 - a. Huge Speed Money
 - b. Delaying of time (time value loss)
 - c. both a and b
 - d. none of these
- 6. Because of third world country Foreign suppliers are ethical/unethical with us
- 7. Supplier's power is-High/ Medium/Low
- 8. Lag time is-short/ average/long
- 9. There is a -Narrow market/ Wide market all over the world
- 10. There is-ease of communication / difficulty in communication with suppliers
- 11. It is-easy/difficult to compare the prices between different suppliers



Local purchase related challenges and opportunities:

- 1. Which of the following problems are there in Local purchase (you can choose more than one option):
 - a) Over pricing
 - b) Syndication
 - c) Lack of govt. regulation & monitoring
 - d) Adulteration
 - e) Lack of commitment
 - f) Bargaining power low
 - g) No vat challan given from sellers
 - h) Others.....
- 2. Adulteration is (if there is any)- low/ medium/ high/ very high
- 3. What kind of adulteration is (if there is any) there:
 - a) Adulteration in weight
 - b) Adulteration in packing
 - c) both a and b
- 4. If No vat challan is given from the sellers what kind of problems do arise:
 - a) Hassle by police in the transportation time
 - b) Time loss
 - c) both a and b
 - d) Others.....
- 5. Credit facilities in local purchase is-available/ unavailable
- 6. Availability of raw materials in local purchase is- high/ moderate/ low
- 7. Local purchase is-time saving/ time consuming compared to import

Challenges and opportunities related to manufacturing:

- 1. Which of the following Utility service (Electricity, Gas, Diesel, Octane) related challenges are there (you can choose more than one option):
 - a) The utility services are of- high price
 - b) There is lack of govt. support in manufacturing
 - c) There is-shortage of Supply in manufacturing
 - d) none of these
- 2. There is poor/average/good supply chain management.
- 3. Manufacturing is mainly human/ technology/mechanical based.
- 4. There is- few/ good/big number of labors involved in manufacturing.
- 5. There is -plenty/ average number/Lack of technical person in manufacturing.
- 6. Material is-available/ unavailable both in local & international market.
- 7. Which of the following financial challenges are there in manufacturing (you can choose more than one option):
 - a) Insufficient fund
 - b) Insufficient Bank Support
 - c) Cost of production is increasing
 - d) Maintenance is costly & tough
 - e) Others.....
 - e) None of these



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1. Is there the practice of local extortion in manufacturing? a) Yes b) No

Other challenges and opportunities:

- 1. Do you think that Land acquisition is a big challenge in case of constructing a manufacturing plant?
 - a) Yes b) No
- 2. Is extortion a big challenge in case of Construction? a) Yes b) No
- 3. The necessity of bonded warehouse for this sector is- High/ Medium/Low
- 4. Because of the Low market price there is
 - a) below cost of goods sold sometimes
 - b) companies have to go for the tax evasion policy
 - c) Both a and b
 - d) None of these
- 5. Trade license fee is High/ Medium/Low
- 6. The market size is- small/average/big
- 7. More than -50%/ 70%/90% industrial building are done by steel structures
- 8. Is there any frequent incident of time killing due to political turmoil in manufacturing? a) Yes b) No
- 9. What are the other challenges (you can choose more than one option):
 - a) Payment delay
 - b) Interest loss
 - c) High interest rate
 - d) Others.....
 - e) None of these
- 10. What do you think about Buyer's power of this sector
 - a. High b. Moderate c. Low
- 11. What do you think about threat of New Entrant of this sector
 - a. High b. Moderate c. Low
- 12. What are the substitute of the steel structure (you can choose more than one option)
 - a. R.C.C structure
 - b. Angle/Pipe truss structure
 - c. Composite panel structure
 - d. Others.....
 - e. None of these
- 13. Threat of Substitute is High/ Moderate/Low of this sector
- 14. What do you think about Competitive Rivalry of this sector
 - a. High b. Moderate c. Low
- 15. Supplier's power is High/ Moderate/Low of this sec









Overview on Steel Structures

Mohammad Rafiqul Islam Managing Director Quantam Builders & Engineering Ltd.

Steel is the most preferred metal for the construction of large structures such as bridges, space frame structure, multistoried buildings, industrialbuildings and residential buildings. There are three main types of steel construction - conventional steel fabrication, bolted steel structure construction and light gauge steel structure construction. Steel structure construction has numerous advantages over concrete construction.

The steel has incredibleversatility. From the ability for structural steel to be molded into virtually any shape to its exterior ability to yield shingle-sequel roofing patterns and wood-like siding, steel's versatility is part of what is making it such an attractive option for the residential construction market.

Architects and designers like steel's ability to let their artistic imaginations run wild, while still having the ability to design and construct a building that is both safe and resilient. This also allows for the versatile design of large, clear span buildings such as airplane hangars, warehouses, agricultural buildings and indoor arenas. It also permits for the construction of skyscrapers, the tallest of which stands in Dubai at 2722.4 feet (829.8 m) tall. The commercial sector no longer corners the market on steel buildings, either.

This design versatility and flexibility is now being touted in the residential sector as well. Consider a family who wants to knock out a wall for a remodel or renovation, only to find that a load-bearing wood pillar is an essential component. Now, they have the option of running a steel beam across the ceiling, opening the space up and negating the need for a structural beam below the ceiling line. Additionally, steel and metal are used for siding and roofing materials that far outlast their wood counterparts.



There are multiple reasons why steel makes an attractive building option from start to finish, not the least of which are:

- Sustainability
- Affordability
- Durability

From full-throttle metal building projects, to hybrid construction projects that leverage the attributes of both wood/Concrete and steel, the modern builder has a wealth of options to choose from.



Steel is a versatile building material, which has led to its inclusion in nearly every stage of the construction process from framing and floor joists, to roofing materials. Here are some of the main benefits that make structural steel such a reliable choice.

Steel is lighter than concrete

This may seem surprising at first, because if you weigh a 2x4 of wood and a 2x4 of steel, the steel will weigh more as the result of its density. When it comes to framing, however, the design of a steel I-beam will almost always cause it to be lighter than the lightest in comparison to structurally sound wood beam design. A steel I-beam weighs less than Glulams, LVL, and Parallam beams.

The total dead load of concrete conventional buildings is much higher than steel structure buildings. So Steel structure building foundation are lighter than RCC buildings foundation. It will be at least 20% saver cost than RCC building foundation.

In addition to decreasing the labor required to build with steel, the lighter-weight advantage reduces materials shipping costs, and can also simplify the design of a building's foundation and other structural support systems, which can further reduce project budgets.

Build faster with Steel

Time has always equaled money, but it seems like this high-tech era of ours has made it so that every client wants their building to come in within budget and ahead of schedule. Fast-tracked projects can be a nightmare for architects and construction crews -mainly because taking shortcuts can lead to unsafe building practices. It saves project duration 1/3 than RCC concrete buildings, which means saving of 2/3 project duration time.

Steel parts are pre-engineered to a specific design in the manufacturing plant and are shipped out, ready to be erected. This speeds up construction time significantly, making it possible to complete large-scale projects in a matter of weeks.

Because the fabrication process is highly quality-controlled, Project Managers can place their attention on other issues and the pre-cut, ready to assemble parts eliminate the need for measuring and cutting on site. This also takes the element of human error out of the equation, reducing the amount of time spent assembling something only to find out it needs to be remeasured, cut and installed again.

In addition to project time and budget issues, a faster construction timeline also reduces the amount of time your construction project impedes traffic, affects the flow into and out of surrounding businesses and any water or utility disruptions to nearby buildings.

Save money with steel

Much of the cost savings you'll gain can be inferred from the labor and cost benefits of decreased construction time. However, building with steel also saves money via other first time and lifetime savings.

"Steel can be recycled: Rather than paying landfill fees for non-recyclable construction waste, you will be able to recycle steel and metal building components. Due to public interest in decreasing unnecessary construction waste, most waste removal companies have subsidized programs allowing them to pick up your steel and metal building waste at no cost to you.



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Because steel is so durable: and requires so little maintenance, it is a more economic choice for building owners. Maintenance fees, repairs and replacements are minimal - even over the course of 50 years or more - saving building owners tens of thousands of dollars over the course of the building's lifetime.

It can withstand extreme forces or harsh weather conditions, such as strong winds, earthquakes, hurricanes and heavy snow. They are also unreceptive to rust and, unlike wood frames, they are not affected by termites, bugs, mildew, mould and fungi. Additionally, they are more fire-resistant compared to wooden frames.

Utilising steel supplies in building residential, commercial or industrial structures is definitely a worthy investment.

- Innovation in steel production: combined with greater competition to meet rising steel demands, has brought steel prices lower than they've been in twenty years. According to the American Institute of Steel Construction, "In 1980, 10 man-hours were required to produce a single ton of steel. Today that same ton of structural steel requires substantially less than a single man-hour." Thus, these cost savings can be being passed on to the consumer.
- Sustain ability against seismic: Due to a steel structures' almost unrivaled ability to withstand high winds, heavy snow loads, fire and seismic activities, combined with their resistance to pests and decay, insurance companies often offer lower premiums on policies underwritten for metal buildings.
- Faster construction times: means fewer interest payments to the lender, who typically requires that interest-payments are made through the duration of the construction process.
- Cost-effectivity: It is light-weight compared to timber, which makes it easier to transport and thus, reduces fuel costs and accelerates project schedules. Aside from this, it is also energy efficient and can be recycled, creating minimal raw material wastes. When bundled together, these cost-saving benefits make steel one of the most affordable building products on the market.

It's environmental friendly

Steel is made from recycled materials and can be recycled at the end of its lifespan, one of the many reasons why it can earn builders points toward major green building certification programs. According to the Steel Recycling Institute:

- 80 million tons of steel are recycled each year, making it the world's most recycled product.
- Since 1990, the steel industry has reduced energy intensity per ton of steel produced by 28% and CO2 emissions by 35% per ton of steel shipped.
- Reductions in energy use and CO2 emissions are rapidly reaching the limits defined by the laws of physics.

When combined with other design enhancements, steel buildings are incredibly energy efficient. The connections between high-quality, prefabricated steel parts are so exact that with the addition of adequate insulation, they are air-tight and comfortable, ensuring the building has a completely sealed envelope. Roof panels are primed and ready to host a solar array and cool metal roofing products dramatically decrease solar heat gain, further increasing energy savings.



Adaptability

Steel can be adjusted or changed according to the owner's requirement. For instance, wall frames made from this type of material can be repositioned or altered easily in order to widen the space or create a new interior building layout. This ability to adapt to changes allows for easier expansions, at the same time helps extend the lifespan of the structure.

Versatility and Beauty

It offers a stylish way of creating large, column-free interiors, thereby giving the building a sense of openness. It's also malleable, giving structural designers the freedom to explore ideas in terms of creating stylish shapes and textures in order to make the building distinct. Steel can be cut and shaped into an incredible variety of shapes and sizes, and the steel will not buckle, warp, distort, or splinter. You may notice, if you ever go to a contemporary art museum, how many sculptures are made out of steel, thanks to its ability to shape practically any way the designer wishes.

Buildings with steel structural components can be eye-catching and unique with an extra artistic flair. Steel can also be designed to mimic other materials and textures such as shingles and wood siding so you don't need to sacrifice certain visual appeal.

Constructability

" The strength, stiffness, toughness, and ductile properties of structural steel allow it to be fabricated into an endless variety of shapes.

" Steel structures are assembled by bolting or welding the pieces together on site as soon as they are delivered as opposed to concrete, which takes weeks to cure before construction can continue.

" Distribution of a building's compression and tension stress among steel beams allows architects more freedom with design space and the ability to make last minute alterations.

Safety

- Even though steel is a noncombustible material, the International Building Code requires that it be completely coated in a fire-resistant material as its strength and integrity become significantly compromised in the instance of a fire.
- Water resistant coatings are also advisable to prevent structural steel from corroding. Fireresistant coatings are typically also water resistant.
- Structural steel lacks the porosity necessary for mold and mildew growth, making it an ideal choice for residential buildings.
- Off site fabrication and fast component assembly makes structural steel inherently safer to manage at the construction site.
- Steel is endlessly recyclable, making it also safe for the environment.





- 1. Maintenance cost steel structures are susceptible to corrosion when exposed to air, water and humidity. They must be painted periodically.
- 2. Steel has very small resistance against fire as compared to concrete. There has fire resistance paint. We can do fire resistance design accordingly and install firefighting system.
- 3. Fireproofing cost' Steel is incombustible material however its strength is reduced tremendously at high temperatures due to common fires. Need push to the government for duty free for fireproofing materials and Machine.
- 4. Susceptibility to buckling' as the length and slenderness of a compressive column is increase its danger of bucking increases.
- 5. Fatigue -The strength of structural steel member if this member is subjected to cyclic loading. Need to do perfect design.
- 6. Brittle Under certain conditions steel may lose its ductility, and brittle fracture may occur at places of stress concentration. Need used quality ensured materials.
- 7. Steel cannot be mold in any direction you want. It can only be used in forms in which sections originally exists. But can do design and fabricated in factory.
- 8. Has a high expansion rate in changing temperatures. This problem can control

BANGLADESH PERSPECTIVE

Present scenario of Steel structured building in Bangladesh

Bangladesh is one of Asia's leading emerging steel markets and has a growing need for raw materials and steelmaking technologies. Steel structured buildings started in 1984 with the inception in Chittagong Export Processing Zone, and are now a favorite amongst Industrialists. Steel structured buildings now have a strong hold in Bangladesh's construction sector. Steel buildings are metal structure fabricated with steel with the internal support along with exterior cladding, as opposed to steel framed complexes which generally work with other materials with regard to floors, walls etc.



A pre-fabricated steel structure is now being used for different purposes such as setting up factories, multi-storied buildings, power plants and bridges (Craftex Builders, 2016). According to industry insiders, the segment produces an annual turnover of over BDT 10.00 billion. The main competitive advantage of this industry over the more traditional RCC building construction is the amount of time it saves. A typical 5 story RCC building takes 2 years to complete, whereas, the same building can be made in 6 to seven months of time. Moreover, most of the work is finished in the builders' premises, while the only assembly is done on-site. This technique of construction also offers a significant cost advantage, compared to RCC buildings which cost BDT 2,500.00 per square feet whereas, steel buildings cost only BDT 250.00 - BDT 1,000.00 per square feet. This cost increases in case of high rise buildings, but the main target of steel buildings is of medium height with a large area (Khan, 2009). Local steel-building makers are expecting a bright future for the pre-fabricated building sector as an increasing number of conglomerates, including foreign companies, are setting up such structures for industrial use. The demand for steel buildings is increasing in the country as it needs low investment, less time, and provides high safety (Sucre: Engineering Credit Rating Ltd.)

Market Size and Share at present in Bangladesh

The Pre-engineered steel industry of Bangladesh has shown remarkable success in the construction sector. There are approximately 130 more big and small PEB companies doing their business in local market, 30 companies of them are Steel Building Manufacturer Association of Bangladesh (SBMA) members. The mission of this industry is to encourage overall development and making a contribution to National Exchanger to work economic development of the country. The steel Structure Manufacturing Association of Bangladesh (SBMA) are leading the steel construction market, and 95% market shear owned bytheir members.

Production

The Bangladeshis company has enough production capacity to meet there market demand. Most of them are well-equipped by modern machinery and technology. The Pre-engineered steel Industry is mostly involved in buildings: High rises, Multi-story Buildings, industries, Workshop, Warehouse Housing, Training Center, Gymnasium, Basketball Court, Swimming pools, Markets Shopping center, Bus Station, Police station Border Posts, Grain storage, steel framed commercial buildings and waste/recycling facilities, commercial showrooms, distribution centers, restaurants, CNG stations, Fruit and vegetable Storage, Cold Storage, Equipment storage, Military Applications, Aircraft Hanger etc

Import

Bangladesh imports about 250,000 tons of hot-rolled coils, HR steel plates, steel coils, special steel, pipes etc. Materials are imported from a variety of countries that includes Australia, Japan, China, India, Korea, Vietnam, Canadaetc. (Sucre- The Daily Star, 2015)

Export

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In the last five years, the country exported prefabricated building materials worth around \$50 million, mainly to Sudan, KSA, Pakistan, India, Nepal and the UAE African Countries. Local steel-building makers, however, said they are now facing an uneven tax policy as they have to pay more than 60 percent duty for the import of raw materials. They urged the government to reduce the tax rate for the development of the sector (Sucre-Department of Research | Emerging Credit Rating Limited).



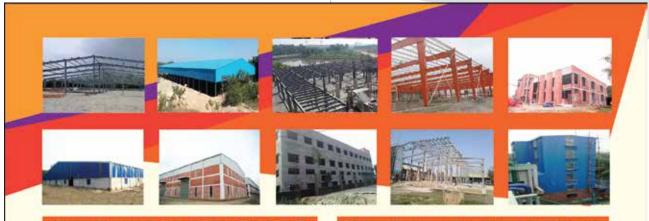
Demand and location

Presently, the annual demand for prefabricated steel buildings in Bangladesh is around BDT 20,000 million, growing at more than 35% for the last several years. Local companies meet around 85%-90% of the demand and the rest is imported. Prefabricated buildings consist of several factory-built components or units that are assembled on-site to complete the unit. The factories made of prefabricated buildings are now mainly located in Gazipur, Narayangonj, Comilla, Chittagong, Manikganj and Savar.

Serial	Country/Region	Crude steel production (million metric tons, data 2015)
1	People's Republic of China	803.83
2	Japan	105.15
3	India	89.58
4	United States	78.92
5	Russia	71.11
6	South Korea	69.73
7	Germany	42.68
8	Brazil	33.25
9	Turkey	31.52
10	Ukraine	24.8

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SUSPENDED, SELF-SUPPORTED & RE-USABLE SHUTTER TECHNOLOGY FOR CASTING OF REINFORCED CONCRETE SLAB SUPPORTED ON STEEL FRAMING SYSTEMS

Technology first developed by: Tarique Nazmus Sadat, M.Engg.(Civil & Structure, BUET), B.Sc.Engg.(Civil, CUET). Structural consultant since 1994. Steel, Composite & RC Structural Expert & Researcher. Chairman & Chief Structural Designer, Structural Design Department,

ABSTRACT

Steel framing supporting cast-in-place reinforced concrete slab was historically being constructed using props-supported replaceable shutter system. Later, most commonly, concrete slab is cast upon permanent cold formed steel deck which itself is supported on steel I-shaped sections. This system makes construction easy and saves construction time by eliminating props-supported replaceable shutter system. Permanent metal deck serves as shutter system and sometimes designers consider it as bottom reinforcement providing re-bar for top reinforcement only. But metal deck is vulnerable to fire which requires expensive fire protective measures whether it is considered as bottom reinforcement or not. Metal deck itself bear full construction load as shutter during casting of concrete slab on it. For this reason, I-beams are spaced closely to support metal deck and virtually cost of steel frame increases. So, research and study is required to develop alternate solution against props-supported replaceable shutter and permanent metal deck system. After long practice, study and research; a new design idea and construction technology has been developed by us first time to convert the metal deck to shutter. This new shutter is self-supported, suspended and continuously re-usable without any props. Weight of steel frame reduces by increasing spacing of I-beams. No fixed metal deck is required and fare face finishing of ceiling is achieved. No prop is required under ceiling to support shutter. So, other construction works also progress simultaneously under ceiling which saves construction time. Additionally ceiling plaster, paint, costly fire proof spray and false ceiling can be avoided. So, significant cost and time saving is possible without any significant construction difficulties. Steel I-beam supported reinforced slab may be designed as composite beam using shear connectors to make floor I-beam further economic. Already, first time, this technology has been successfully used conforming all advantages mentioned above in a four storied steel framed building for a garments factory in Bangladesh having 4500 square meter slab per floor. Net financial benefit was minimum US\$ 49 and maximum US\$ 52 per square meter of building floor. There is lot of options for further development of this construction technology. Initially production cost is two to three times more than metal deck cost, but it may be used minimum fifty times after production. So it is highly cost effective. It is obviously innovative and advanced construction technology for single and multistory steel buildings, steel framed bridges, flyovers, dooms etc. to construct floor and deck slabs. Specially, bridges and flyovers may be constructed without obstructing traffic or navigation as no prop is required. It may be highly advantageous for dense traffic as in Dhaka city. It may be incorporated for any other types of structures successfully to take advantages. Research is required to

incorporate it with RC structures.





(a) At ground level

(b) At overhead floor level

Figure 1 Field experiment of model (Courtesy: Composite Steel Structure Ltd.)



(a) After opening SSRS

(b) Using SSRS under RC slab

Figure 2 Building using SSRST first time (Courtesy: Composite Steel Structure Ltd.)

FINDINGS

Comparative study, analysis, design and discussion have been performed based on model test and practical case study of SSRST. Important findings and results are achieved from this research and study considering practical construction project. The findings are as follows:

- Net financial benefit is minimum US\$ 46 and maximum US\$ 49 per square meter of building floor area when SSRST is applied.
- Advanced technology is developed to minimize use of costly permanent metal deck or props supported re-usable shutter under RC floor slab on steel framed system for buildings.
- Metal surface is minimized in steel framed structure which is vulnerable to fire.

- Costly permanent metal deck is converted to re-useable metal shutter which imparts financial benefits.
- Reduces use of costly fire proof spray at metal buildings.
- Ensure obstruction free space under ceiling and deck during construction period.
- All other construction works can be performed simultaneously under ceiling and deck.
- Avoids props under metal shutter to reduce cost of shutter system.
- Save cost and time of construction significantly.
- Avoid costly plaster and painting of ceiling by ensuring fare face look of concrete under ceiling.
- Avoid use of costly false ceiling.
- Facilitate conceal electric wearing within slab and smooth plumbing works under ceiling which is required.
- Ensure aesthetically impressive look of natural concrete color under ceiling. It is highly desired by architects for green buildings.
- Reduce structural cost by increasing steel beam spacing.
- Skilled man power is required for faster erection and accuracy of production is very much important for smooth erection to ensure speed of construction.

CONCLUTIONS AND RECOMMENDATIONS

Based on these findings, final conclusions and recommendations are drawn and presented in the following sections.

Conclusions: It is proved and distinctly established that SSRST is highly advantageous for steel framed buildings. It makes significant financial, aesthetical and construction time benefits. It facilitates other construction works directly. It makes working space to progress all other works simultaneously. It reduces fire proofing requirements. Net financial benefit is minimum US\$ 46 and maximum US\$ 49 per square meter of building floor area when SSRST is applied at steel framed buildings.

Recommendations: Further research and study is required for development of SSRST for smooth construction without any difficulties and delay. It may be incorporated with all types of RC and other structures by further research and development. SSRST may be used for flyovers, bridges, domes etc. with significant advantages like steel framed buildings. To make obstruction free for traffic and navigation/drainage for flyovers and bridges this innovative technology may be very much advantageous. Comprehensive research and development is required to take maximum advantage of SSRST.





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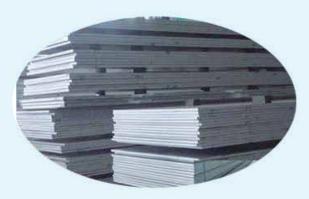
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